

## TURN EXPENSES INTO INCOME

Edition
August 2022

This handbook may not be up to date. Check and download the latest edition HERE















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# GETTO KNOW PGMALL



### WHAT IS PGMALL?

**SHOP. SHARE. EARN** 

Online shopping platform

Like Shopee and Lazada



Public Gold's business branch

Under Public Gold Group



Among the top platforms

Number 2 after Shopee



6100

Mapping Malaysia's Leading E-commerce Players

Filter	by Business Model S	Store Type V Store Origi	n 🔻			Selec	t Data Per Quarte	Q1 2022 🔻
Merch	ant	Monthly Web Visits ▼	AppStore A	PlayStore Rank	Twitter ‡	Instagram 💠	Facebook 💠	Number of Employees
1	Shopee	54,933,300	#1	#1	72,900	1,004,100	24,946,060	1,408
2 69	omatt PG Mall	22,153,300	#9	n/a	50	35,280	27,970	170
3	Lazada	12,820,000	#2	#2	45,700	737,680	31,833,870	1,613
4 24	Zalora	1,098,200	#3	#3	69,500	440,570	8,012,210	716
5 5	GoShop	363,700	#6	#5	12,000	147,740	660,800	n/a
6	Q0010	314,600	#13	#8	180	n/a	270,600	n/a
7	Applecrumby	272,500	n/a	n/a	410	54,660	200,730	13

### Consumerchant concept

You are a buyer and you are also able to generate income from PGMall

#### Made in Malaysia

Number 1 shopping platform made in Malaysia





This concept allows both the customers and PGMall to gain profit.



<u>How Malaysia's E-Commerce Platform is</u> <u>Developing in Year 2 of COVID-19</u>







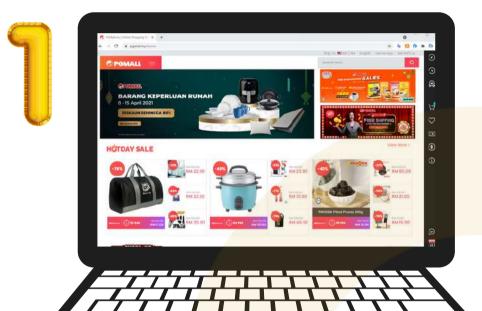
## SHOPPING AT PGMALL

- How to shop at PGMall
- PGMall Website
- PGMall Application
- PGMall C-Wallet
- PGMall Tutorials
  - PGMall Social media

### HOW TO SHOP



TWO ways to shop at PGMall

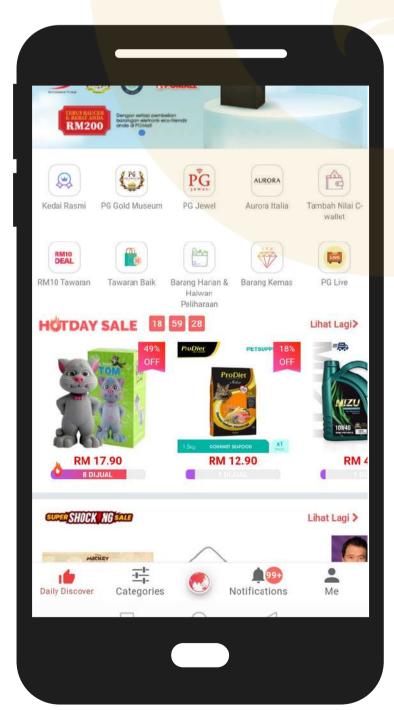


Visit PGMall website <a href="https://pgmall.my">https://pgmall.my</a>





2



Download PGMall application:

Playstore









Huawei

Store







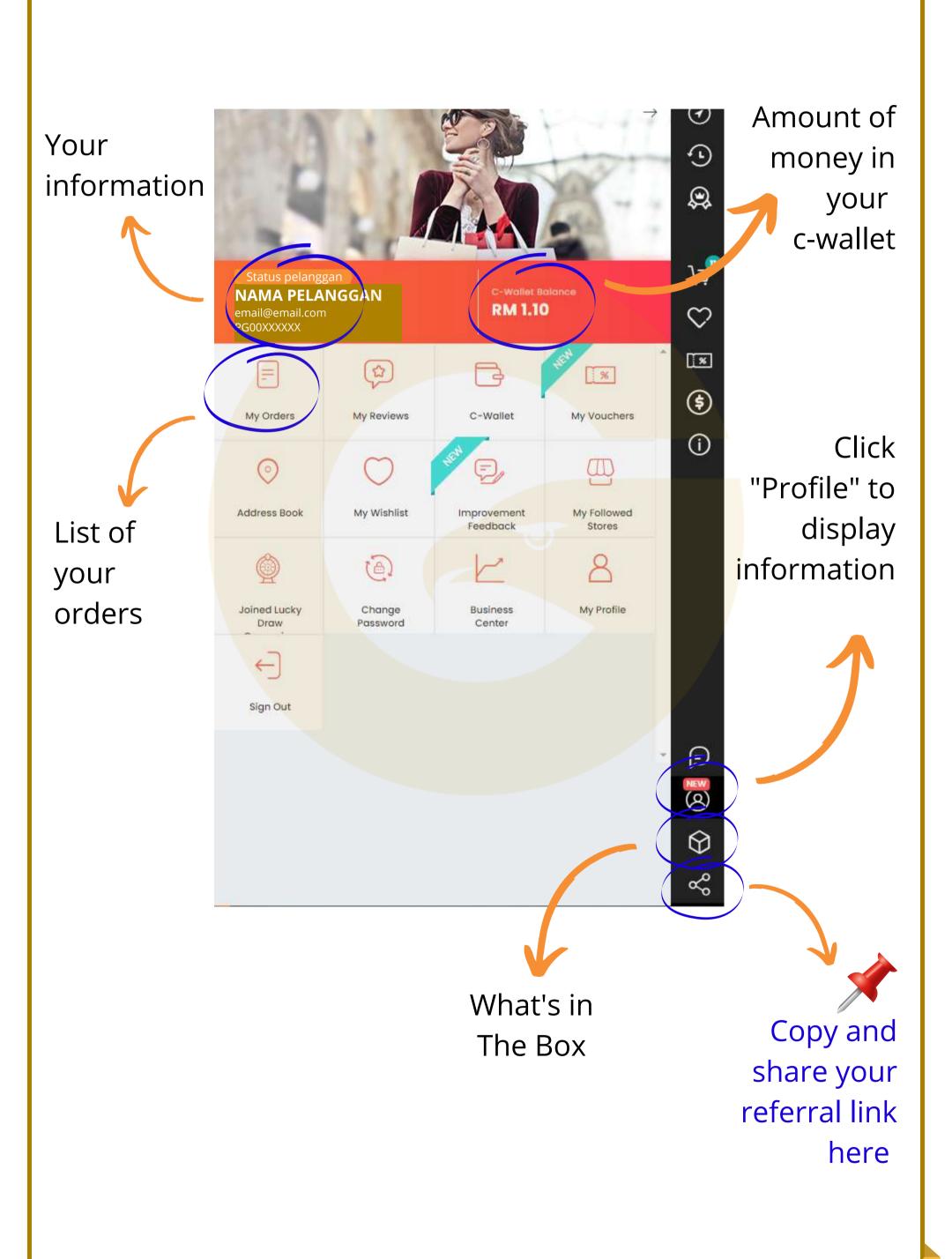




SCAN ME

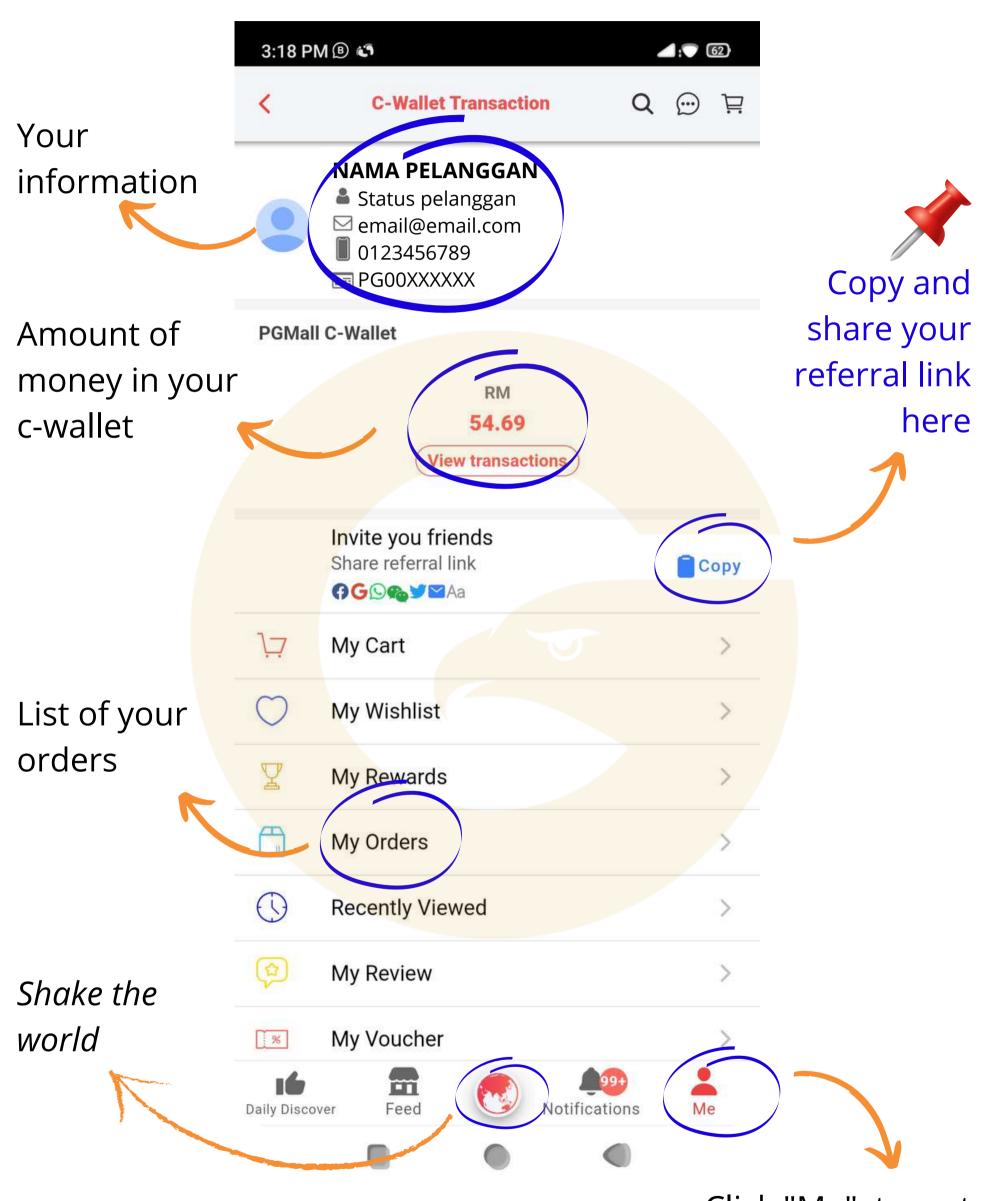


## PGMALL WEBSITE SHOP, SHARE, EARN



600

### PGMALL APPLICATION SHOP, SHARE, EARN



Click "Me" to get your *Referral Link* 

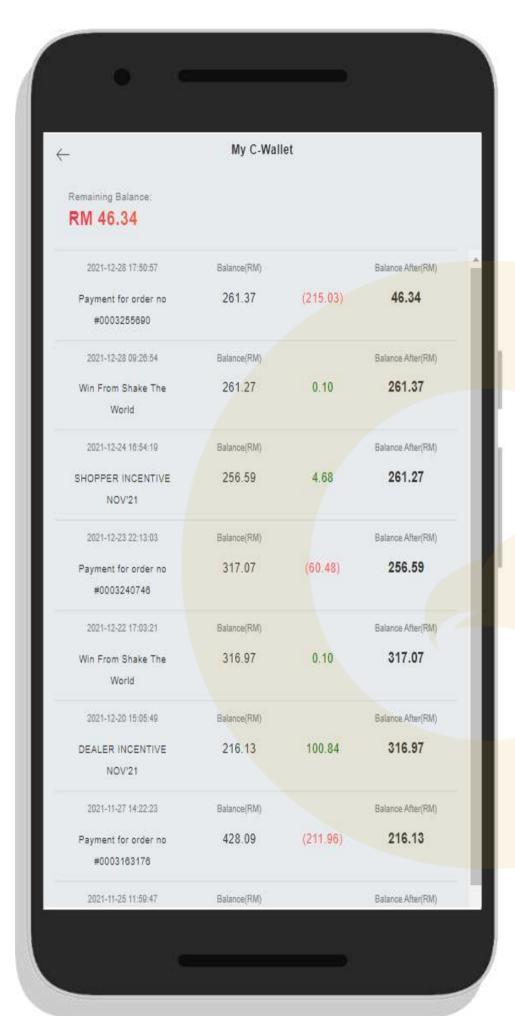


### PGMALL C-WALLET

**SHOP. SHARE. EARN** 



 C-wallet is a reward money (incentive) given by Public Gold or PGMall to dealers/ customers (shoppers).



- There are two types of incentives that can be obtained by Public Gold dealers (Super Shopper, Premium Shopper and Elite Shopper) which are:
  - Dealer incentive:
    - Incentive from buying gold in the Public Gold website (RM100 or less and cents).
  - Shopper incentive:
    - Incentive from the purchase of various items in PGMall.
- Customers (Shoppers) will only receive Shopper Incentive.
- The money in c-wallet can only be used to buy items other than gold.



#### **Additional information:**

C-wallet cannot be top up manually except by obtaining incentive only.



### **PGMALL TUTORIALS**

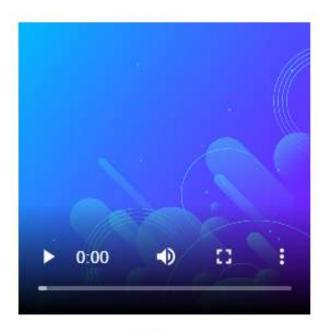
**SHOP. SHARE. EARN** 



How To Write Reviews



SHAKE The World



How To Topup C-Wallet



How To Share Product



How To Share Referral Link



How To Pay With Boost



How To Pay With GrabPay



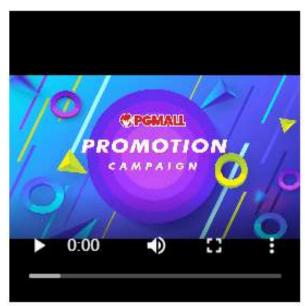
How To Pay With Touch N Go E-Wallet And Ipay88



How to pay with QR Pay



How to join campaign



Promotion Campaign



How to check order status



You can watch various tutorial videos on how to use PGMall and the payment method HERE.



Like, follow and subscribe each PGMall social media to make it easier for you to find items, latest promotions and discount codes offered every day.

#### **CLICK ON EACH LINK BELOW**



PGMall Official at Facebook





PGMall Official at Tiktok





PGMall Official at Instagram





PGMall Official at Telegram







PGMall G100 at Telegram



#### SHARE YOUR EXPERIENCES!

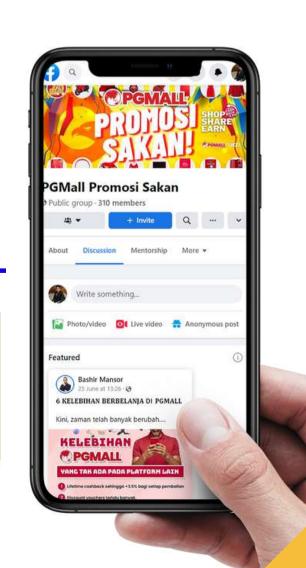
Share your fun stories when shopping at PGMall in this facebook group:



#### PGMall Super Promotion

You can place your referral link and get incentive for every customer purchase registered under your referral link.









## ADVANTAGES OF PGMALL

11 advantages of PGMall

Hotday Sale & Shocking Sale every

day

Free money and vouchers every day

- Shake the World
- What's in the Box

Various type of discount coupons every day

### 11 ADVANTAGES OF



You are a consumer and a 'seller'.

Anyone can earn money easily.



SONY

A platform to generate income without any capital.

P&G

Hush Puppies

Cashback

has no

expiry

date.



A wide selection of brands.

CASH

BRANDS

Julie's

2 STABILO Perysmith.

Tefal

A wide variety of products are available.

Get a lifetime shopping DISCOUNT on all items/purchases (Cashback).

Hotday Sale & Shocking Sale every day.

Free MONEY every day (Shake the World & What's in the Box).

Various types of DISCOUNT coupons every day.

Can buy gold and silver through PGMall official store:

PG Gold Museum, PG Jewel, Tai Fook and Aurora Italia.











# HOTDAY SALE & SHOCKING SALE EVERY DAY









- Discount up to 80%
- 3 times a day: 10 am, 4 pm and 9 pm
- Limited to 2 pieces only for each item







- Offers as low as RM 1
- Every day
- Stock clearance sale

600

## MONEY & FREE VOUCHERS EVERY DAY AT PGMALL

SHOP . SHARE . EARN





## Shake the World

- Download PGMall application
- 'Shake' through application
- 'Shake' twice a day
  - 12am-12pm
  - 12pm-12am



RM3.00

## MONEY & FREE VOUCHERS EVERY DAY AT PGMALL





### What's in the BOX

- Open the box through website
- Open it once a day



#### How to open the box?

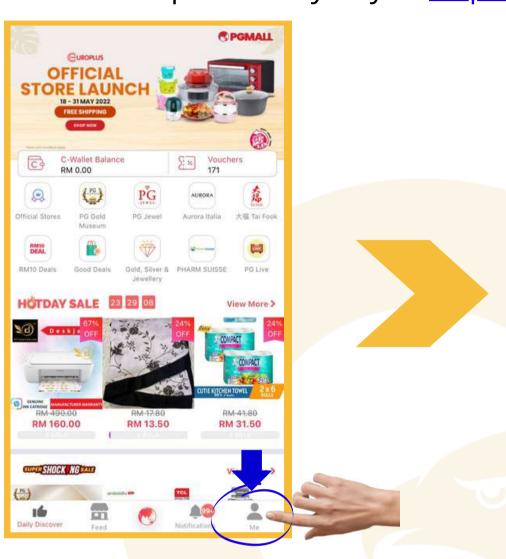
- All you have to do to open this box is to login every day into your PGMall account.
- You can open the box once a day.

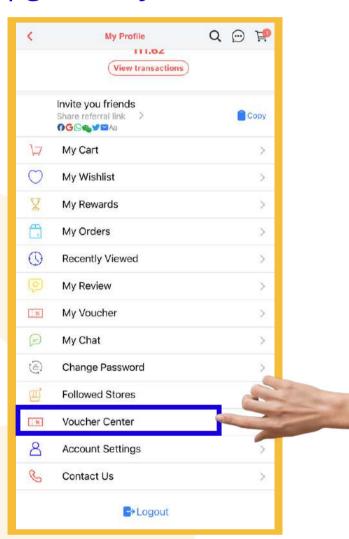


Login every day into your PGMall account.

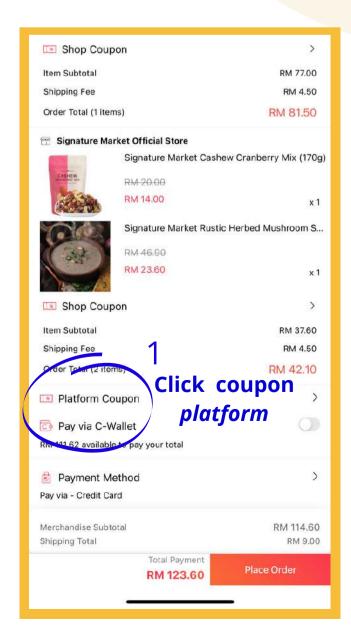
# VARIOUS TYPE OF DISCOUNT COUPONS EVERY DAY

Redeem coupons every day at <a href="https://pgmall.my/voucher-center">https://pgmall.my/voucher-center</a>

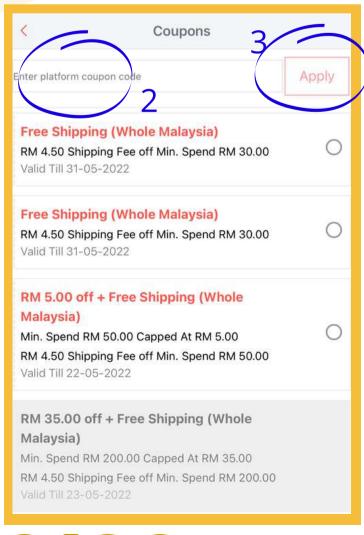




- Coupons that have been redeemed can be applied during the checkout process to get a discount.
- Be sure to select/enter the coupon code to get the discount before checkout.



Select the applicable coupon and apply.







## PARTNER & TRADES OF PGMALL

// PGMall e-wallet partner

PGMall logistic partner

PGMall cross-border logistics

partner

PGMall e-commerce partner

PGMall depot partner

PGMall e-commerce en<mark>able</mark>r

partner

PGMall cross-border partner

PGMall partner and trades



#### E-WALLET PARTNER















Various payment options



#### LOGISTIC PARTNER

























**Various delivery options** 

### PGMALL CROSS-BORDER LOGISTIC PARTNER





Various cross-border delivery options



























Various warehouse options

### PGMALL E-COMMERCE **ENABLER PARTNER**









## PGMALL CROSS-BORDER SHOP. SHARE. EARN PARTNER



• JD Worldwide is a cross-border e-Commerce platform that allows Chinese customers to buy products from other countries with the facilities provided by JD.com.

PGMall's collaboration with JD Worldwide allows Malaysian to sell local products to China.



















## AWARDS RECEIVED BY PGMALL



#### **AWARDS RECEIVED**



**SHOP. SHARE. EARN** 













## GENERATE INCOME AT PGMALL

- 3 simple steps to generate income at PGMall
- Shopper qualification level at PGMall
- 3 layers of Referral Cashback rewards
- How to check for Cashback?

## 3 SIMPLE STEPS TO GENERATE INCOME AT PGMALL SHOP, SHARE, EARN

Login PGMall website (<a href="https://pgmall.my">https://pgmall.my</a>) or PGMall apps using your PG Code



From website



From application

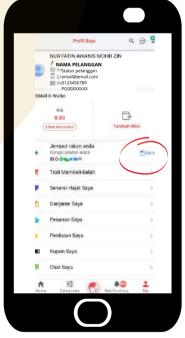
You can click "MY PGMALL" button from Public Gold official website (<a href="https://publicgold.com.my/">https://publicgold.com.my/</a>) to visit PGMall website.



**2** Copy referral link



From website



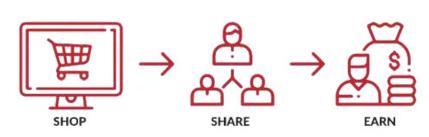
From application

#### Share to your friends/family

- When people register and make purchases through your 'referral link', you will get 'CASHBACK'.
- You must first feel the experience of shopping at PGMall (SHOP), then share your experience (SHARE). This will make it easier for you to understand how to earn from PGMall (EARN).

Shop • Share • Earn





### SHOPPER QUALIFICATION

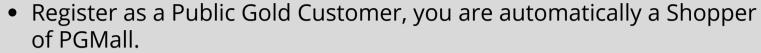




#### **Shopper**

• Anyone registered at PGMall is known as a Shopper.

#### OR





 Shopper will get a cashback incentive of 0.5% from the purchase of the Shopper they referred to 2 layers below them, and 0.5% from the purchase of personal purchases.



#### **Super Shopper**

How to qualify:



1. Register as a Public Gold Normal Dealer, automatically eligible to become a PGMall Super Shopper.

2. Qualify automatically when successfully introduced 50 or more new Shopper + accumulated purchase amount exceeding RM50,000.



• Super Shopper will get a cashback incentive of 1% from the purchases of the Shopper they referred, 0.5% from Super Shopper purchases and also enjoy 1% cashback from personal purchases.



#### **Premium Shopper**

How to qualify:

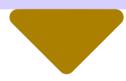


1. Register as a Public Gold Priority Dealer, automatically eligible to become a PGMall Premium Shopper.

2. Qualify automatically when successfully introduced 200 or more registered shoppers + cumulative purchases over RM200,000.



 Premium Shopper will get a cashback incentive of 1.5% from the purchases of Shopper they referred, 1.0% from Super Shopper purchases, 0.5% from Premium Shopper purchases and also enjoy 1.5% cashback from personal purchases.



#### **Elite Shopper**

How to qualify:



- 1. Qualify as a Public Gold Master Dealer, automatically eligible to become a PGMall Elite Shopper.
- 2. Qualify automatically if you have 300 or more shoppers who registered under your referral + cumulative purchases amount exceeding RM500,000.



 Elite Shoppers will get a 2% cashback incentive from the Shopper purchases they referred, 1.5% from Super Shopper purchases, 1.0% from Premium Shopper purchases, 0.5% from Elite Shopper purchases and also enjoy 2% cashback from personal purchases.



## 3 LAYERS OF REFERRAL CASHBACK REWARDS

• You will get CASHBACK for 3 layers of customers (Shoppers) under your network if you have 'Shopper', 'Super Shopper' or 'Premium Shopper' status, while up to 6 layers if you have 'Elite Shopper' status.

#### **CASHBACK** percentage if you have 'Shopper' status



- A (Shopper 1) made purchase:
  - A, B and you (C) will get 0.5% cashback from A's purchase amount.
- B (Shopper 2) made purchase:
  - B and you (C) will get 0.5% cashback from B's purchase amount.
- C (you) made purchase:
  - You will get 0.5% cashback from your purchase amount.

#### **CASHBACK** percentage if you are an 'Elite Shopper' status



- A (Shopper) made purchase:
  - A will get 0.5% cashback.
  - B will get 1.0% cashback.
  - C will get 0.5% cashback.
  - D will get 0.5% cashback.
  - E will get 0.5% cashback.
  - F (you) will get 0.5% cashback.

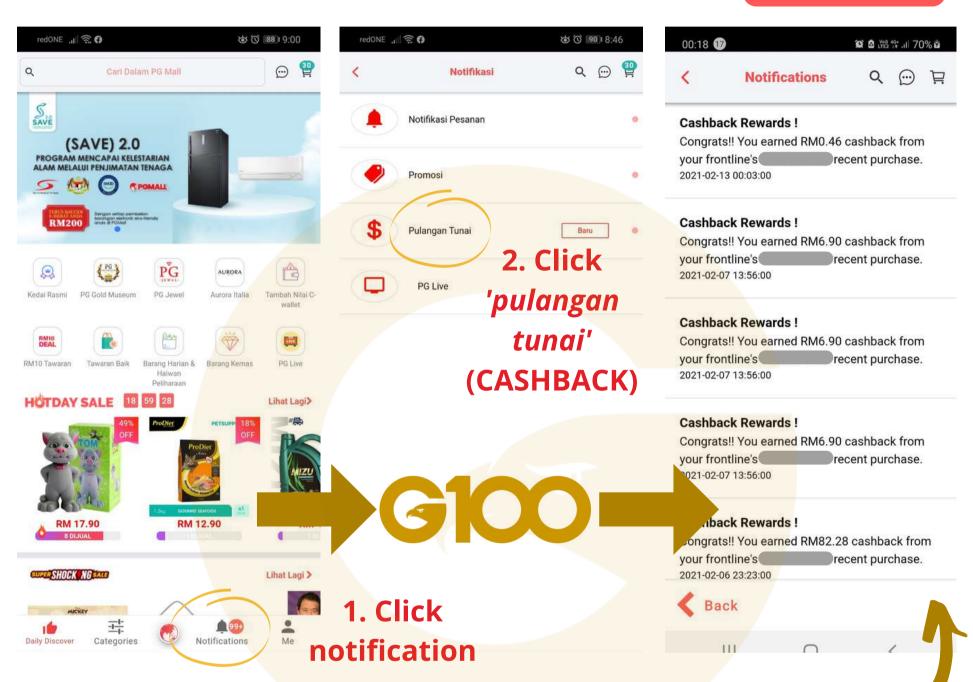


- The percentage of **CASHBACK** earned on own purchases varies based on status.

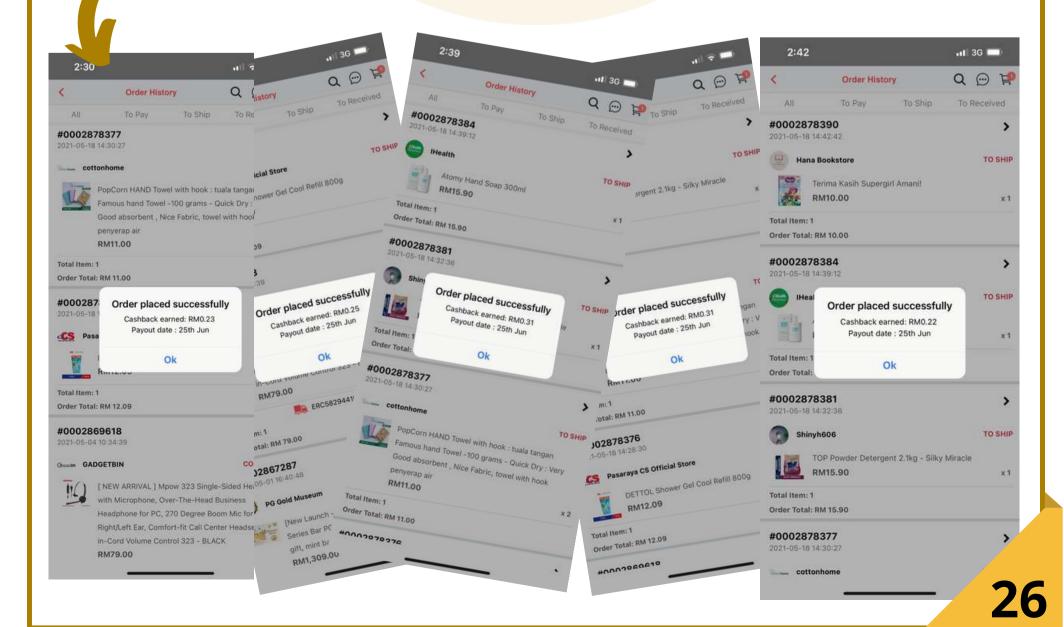
  - Super Shopper (1.0%)-----
    ublic Gold
    Normal Dealer
  - Shopper (0.5%)------ Public Gold Customer
- CASHBACK is for lifetime as long as the 'Shopper' you referred keep shopping at PGMall.
- You are eligible to receive CASHBACK for all products in PGMall including gold item.
- CASHBACK will be credited into your c-wallet.

## HOW TO CHECK YOUR CASHBACK?

- **CASHBACK** can be checked through PGMall application/website.
- Every CASHBACK will be transferred into your c-wallet on every 25th of the following month.



Example of cashbacks that you will receive -







## RECRUIT SELLER INTO PGMALL



## HOW TO RECRUIT SELLER INTO PGMALL SHOP, SHARE, EARN

#### STEP 1

Give a brief introduction to the seller prospect (merchant).



#### STEP 2

Notify PGMall via email. Can send to:

- merchant@pgmall.my
- terence@pgmall.my
- 1. Provide seller information (company name, website link if available, and contact number).
- 2.Also provide the email information you registered at PGMall and your phone number.



#### STEP 4

Incentive will be given to you if the seller has been successfully registered and has already started operating at PGMall.



#### STEP 3

The PGMall team will contact the seller to arrange the entrance procedure for the seller etc.



## INCENTIVE FOR SELLER RECRUITMENT

Level	Definition	Example	Incentive
1	Internationally renowned and best-selling brand	vivo	RM500
2	A well-known brand in Asia and a bestseller	(MAMEE) al-ikhsan	RM300
3	<ul> <li>E-commerce distributors and resellers for well-known brands</li> <li>Top performing sellers on other platforms</li> <li>Moderately well-known brands</li> </ul>	asadi* 1G	RM200
4	Local e-commerce seller/start-up brand	E D . coftlawa	RM100
5	E-commerce personal seller/unprepared seller	** BILLION SUITIONE	N/A

The incentive given is once-off. Subject to terms and conditions.







## REGISTER AS SELLER AT PGMALL

application

12 privileges as a PGMall seller
Advantages of PGMall compared
to other platforms
Register as a seller at PGMall
Install the PGMall Seller



#### **#1 One million existing customer at PGMall**

- At PGMall, you don't have to worry about customers, because at PGMall there are already 1 million customers waiting for your products.
- These customers are among registered Public Gold customers, PGMall customers and PGMall seller themselves.

#### **#2 Various payment methods available**

- PGMall offers payment to merchants / buyers through 4 payment methods namely c-Wallet, FPX online banking, credit card and e-Wallet.
- PGMall cooperates with all well-known e-wallet operators, this can include more customers buying with seller within the PGMall platform.

#### **#3 International Market Potential**

 PGMall works with JD.com to help Malaysian merchants sell to China. PGMall has also operated in Indonesia and this allows merchants to sell to Indonesian market. In future, PGMall will be expanded to Thailand, Philippines, Singapore and Brunei.



#### #4 24 Hours, 7 days a week

Buyers and seller can transact at any time 24 hours 7 days a week.
 This provides flexibility to buyers to make purchases at PGMall at any time.

#### **#5 Building Local Industry**

 PGMall opens up great opportunity for online merchants, especially young entrepreneurs and local seller to start business at PGMall. This opportunity should be seized by seller to generate side income through PGMall platform.





#### **#6 Merchant Friendly PGMall Seller Center**

• PGMall Seller Center is merchant friendly, which is easy to operate and to manage orders from customers.

#### **#7 Free Advertisement**

PGMall sellers do not have to worry about product advertising.
 Everything is done by PGMall for free and advertising costs can be saved.

#### #8 5% / 10% Transaction Fee to Seller

 If PGMall customers shop at a PGMall merchant store, the seller will be charged a transaction fee of only 5% for physical products and 10% for e-products such as vouchers, services and training packages.

#### **#9 Weekly Promotion**

 PGMall will conduct weekly promotions at PGMall website to encourage more customers to shop at PGMall.

#### **#10 Payment Guarantee**

 Payment will be made to the seller on the 1st and 15th of each month directly into the seller's bank account.

#### **#11 Freedom to Set Prices**

 Seller has freedom to set their own prices to attract buyers and postage is managed by PGMall.

#### **#12 Shipping Discount Voucher Without Charge Back**

 PGMall offers a lot of Shipping Discount Vouchers for buyers and it will not be charged back to PGMall seller.



### ADVANTAGES OF PGMALL **COMPARED TO OTHER PLATFORMS**

**PROFIT IS AUTOMATICALLY** TRANSFERRED INTO **SELLERS' BANK ACCOUNT.** 

No need for sellers to request for sales profits.



#### **PARTICIPATION FOR EACH CAMPAIGN IS** FREE.

Sellers do not need to make any payment to participate in any campaign organized by PGMall to increase their business sales.



#### \*\* Subject to any current changes.

#### VARIES OPTION FOR **DELIVERY COURIER.**

Merchants has freedom to choose any type of delivery courier that cooperates with PGMall according to the merchant's convenience to deliver the parcel.





#### **QUALITY CUSTOMERS ARE ALREADY AVAILABLE.**

Customers at PGMall are already available; more than 1 million people.

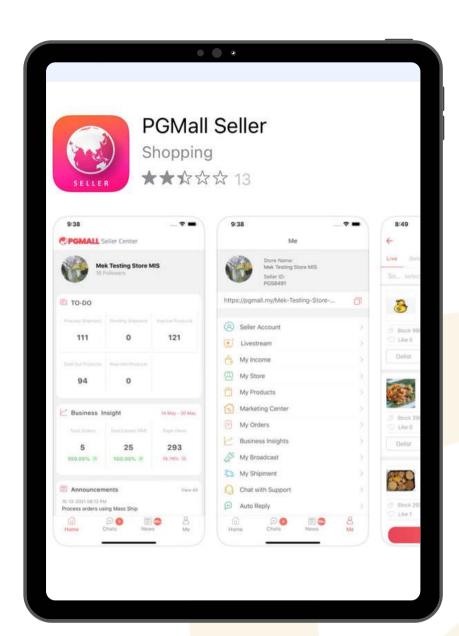


#### **COMPETITION AMONG SELLERS ARE** NOT TOO RIGID.

Sellers are able to run business in a healthy and safe manner without having to raise prices to compete with other import merchants from China.



### INSTALL PGMALL SELLER APPLICATION



Download the **PGMall Seller** application or you can also visit the website <u>seller.pgmall.my</u> and "sign up" to become a seller by filling in the following details:

- Store name
- Full name as in your IC or passport
- IC number or passport number
- Email
- Phone number
- Password

Download PGMall Seller application here:

Playstore







App Store









Huawei Store











### 2 INCOMES FOR PGMALL SELLER



Generate profit from selling your own products.

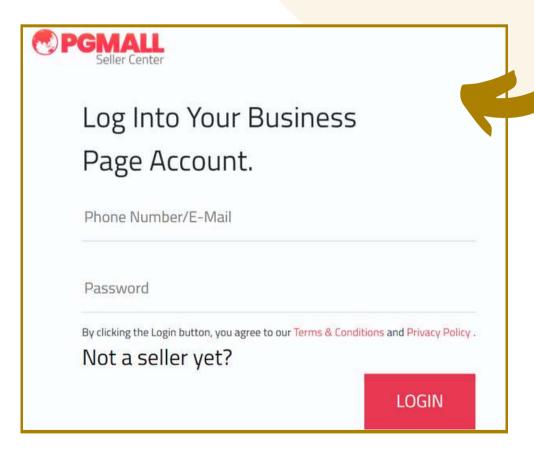


Earn cashback profit from the customers' purchases who registered under your referral link. (It doesn't matter if the customers buy your product or someone else's product, you still get cashback! The seller needs to register as a shopper first to get the referral link).

## HOW TO REGISTER AS A SELLER AT PGMALL?

Register at PGMall Seller Center <a href="https://seller.pgmall.my/">https://seller.pgmall.my/</a>







SHOP, SHARE, EARN



For guidance as a seller, please download the "Starter Kit", click here. After registration, you can watch the video tutorial HERE.





### HOW TO CONTACT



#### **Customer Service (Shopper)**







#### PGMall Customer Service Assistance (Shopper) at:

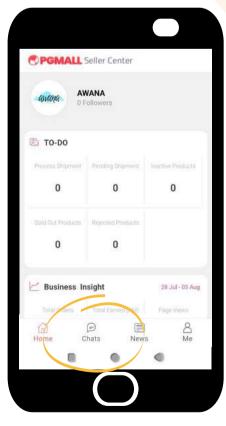
+60 11-1050 9888

enquiry@pgmall.my

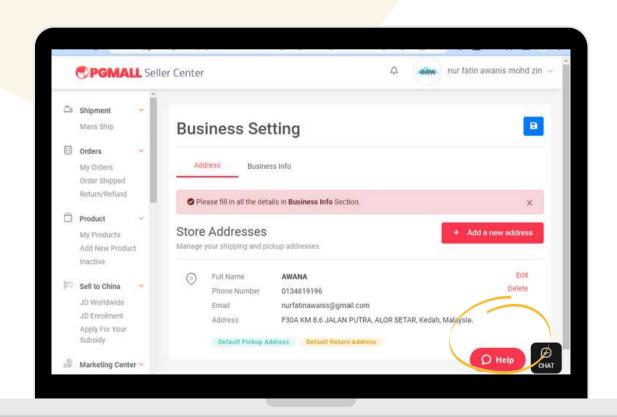
#### **Business time:**

Monday to Friday (09:00 am until 06:00 pm)

#### **Customer Service (Seller)**



From application



From website <u>seller.pgmall.my</u>

#### **PGMall Customer Service Assistance (Seller):**

The seller only needs to click the "Chat" button on the PGMall Seller website or application for assistance.





## #PGG100Network #NextMohdZulkifli

The largest and fastest growing Public Gold Network, under the leadership of Tuan Mohd Zulkifli Shafie.