



G100 DEALER HANDBOOK

Updated Edition: MAY 2024

*"If you want to walk fast, walk alone.
If you want to walk far, walk together.
If you want walk far and fast, walk with G100"*

- G100 Proverb



G100



This handbook might not be the latest edition. Please download the latest edition [HERE](#).



You chose to become a
Public Gold Dealer with
G100 Network.

Congratulations!

Please ensure you have read this handbook
thoroughly. There are important things for you
to follow and do.

Read first!

If there is any doubt, refer your introducer or
upline MD.



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INTRODUCTION

ABOUT G100 & OFFICIAL PLATFORM



PUBLIC GOLD BY G100 NETWORK



ABOUT G100



Mohd Zulkifli Shafie
Mentor & Founder G100 Network
www.mohdzulkifli.com

- G100 is the largest and fastest growing #PublicGold (PG) dealer team. The G100 was officially established on 24 September 2018.
- G100 was founded and led by Tuan Mohd Zulkifli Shafie, who is the author of a popular gold investment book in Malaysia; #BukuWangEmas, also known as *"The Fastest Growing Master Dealer"*.

VISION

To produce 1,000 Master Dealers who achieve Financial Freedom by 2024

MISSION

Provide an ongoing support system to:

- Educate the public about the knowledge of gold and finance towards achieving Financial Freedom.
- Produce PG dealers with integrity and responsibility, who adhere to core values through the PG1S learning system.

CORE VALUES

Integrity

Committed

Unity

OFFICIAL PLATFORM

G100
NETWORK



FB PAGE: Public Gold by G100 Network

<https://www.facebook.com/pgg100network/>



YouTube: Public Gold by G100 Network

<https://www.youtube.com/c/PGG100NETWORK/>



***Website: Your Ultimate Financial
Freedom Begins Here***

<https://www.g100.my>



Podcast: G100 Network

<https://anchor.fm/g100network>



Hashtag

#PGG100Network #NextMohdZulkifli
Use these hashtags on your social media.



PART 1

10 THINGS YOU HAVE TO MASTER WHEN YOU BECOME A DEALER



PUBLIC GOLD BY G100 NETWORK

G100

DEALER

MUST KNOW & DO'S LIST



1

BRIEF INFORMATION REGARDING INCENTIVE



2

MONITOR BUSINESS PERFORMANCE AT "BUSINESS CENTER"



3

4 TYPES OF CUSTOMER STATUS



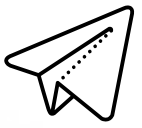
4

BOOK DEALER MUST READ



5

SUPPORT GROUP AT FACEBOOK



6

SUPPORT CHANNEL AT TELEGRAM



7

REGISTRATION OF NEW CUSTOMER



8

HOW TO UPGRADE CUSTOMER STATUS TO DEALER



9

HOW TO ASSIST CUSTOMER FROM OVERSEAS



10

FAMILIARISE WITH THE PRODUCT, PLATFORM & SYSTEM

Dealer is also known as PG Business Owner (PGBO)



1

BRIEF INFORMATION REGARDING INCENTIVE

Dealer's incentive (commission) will be paid for each own purchases (from the second purchase onwards) and the purchases of each customers that you introduce to Public Gold.

Percentage of incentive is paid according to dealership status



Important Note

For more information on PG incentive and business structure, download the [PG Dealer Handbook](#) and attend New Dealer Orientation (NDO)

DEALER

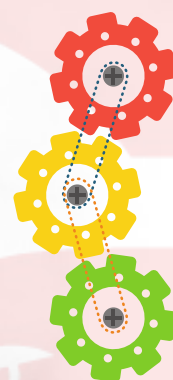
1.0%

PRIORITY DEALER

1.5%

MASTER DEALER

2.0%

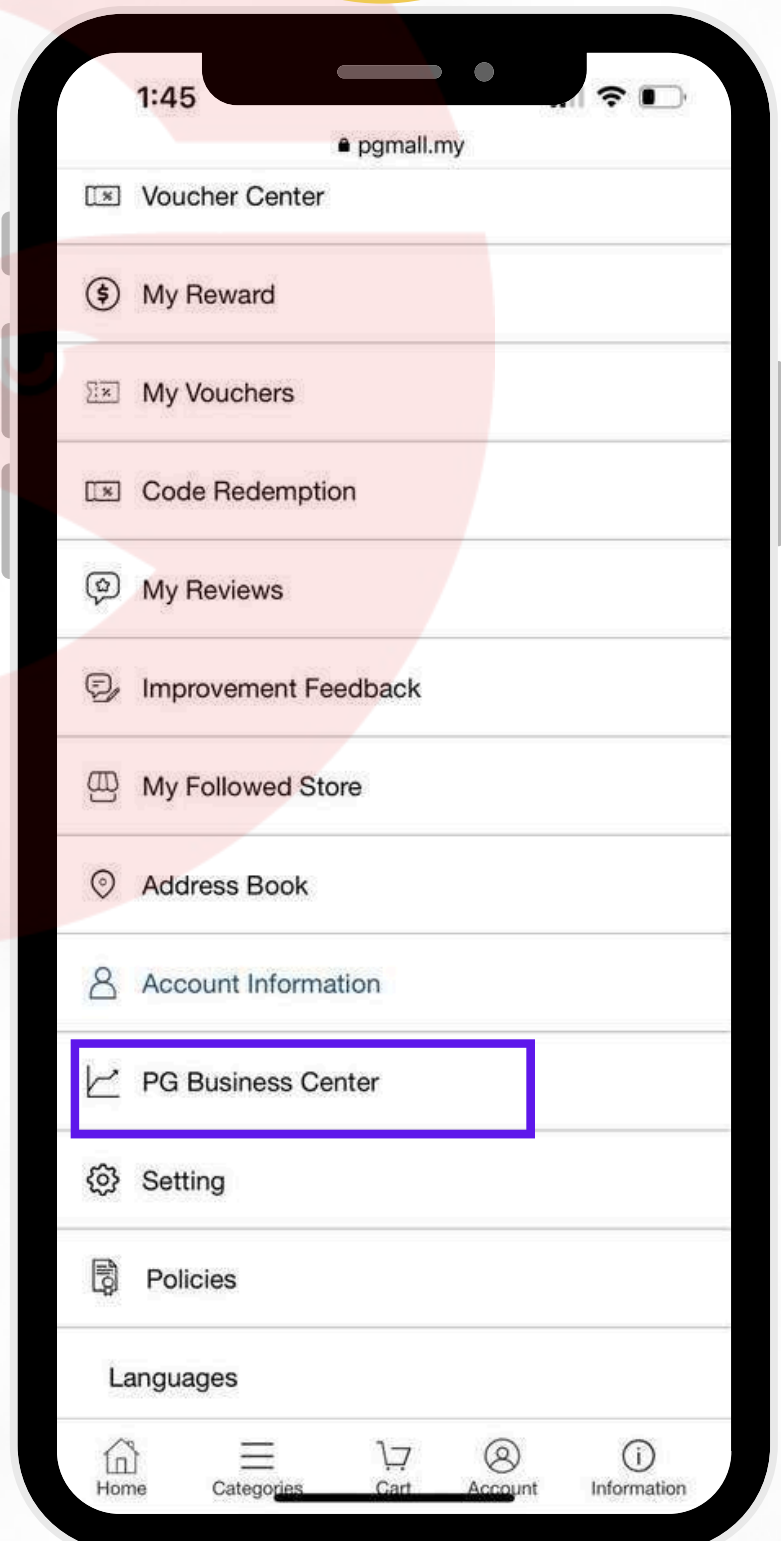
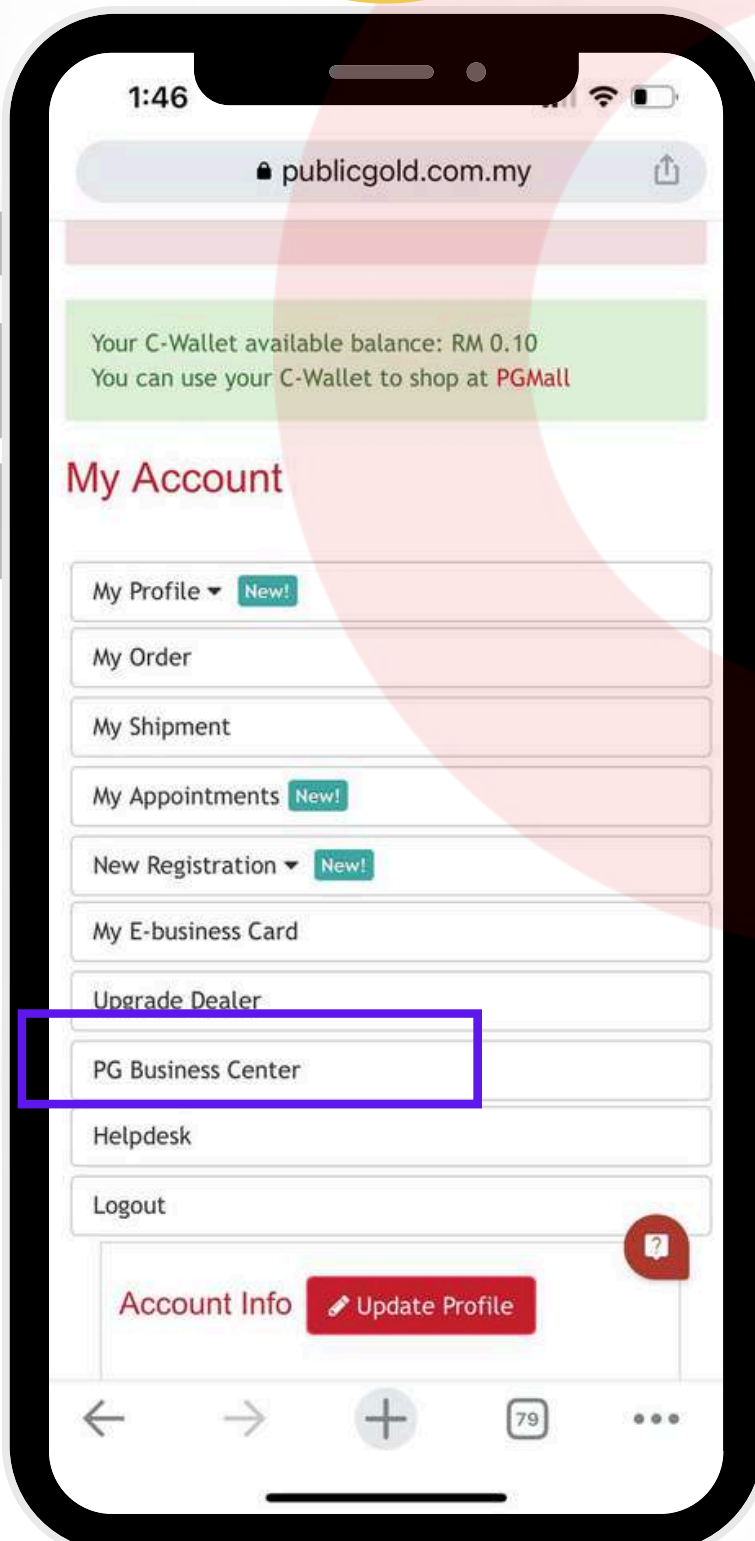


1. Incentive means payment from Public Gold Marketing Sdn. Bhd. and Cashback is payment received from PG Mall Sdn. Bhd.
2. Monthly Incentive and Cashback will be credited to the registered dealer's bank account as well as dealer's PG Mall C-Wallet account.
 - a. Incentive from Public Gold Marketing Sdn. Bhd. will be paid **on the 20th of each month**. If the 20th falls on **Saturday, Sunday or public holiday**, the incentive will be paid on the next bank working day.
 - b. Monthly Cashback from PG Mall Sdn. Bhd. will be paid every **25th of each month**. If the 25th falls on **Saturday, Sunday or public holiday**, cashback will be paid on the next bank working day.
3. Incentive/Cashback amounting to **less than RM110** will be credited to the C-wallet account www.pgmall.my.
4. Incentive/Cashback amounting to **more than RM110, RM100 and the value of the first cents** will be credited to the C-Wallet account, while the balance (RM10 and above) will be credited to the registered bank account. **For overseas dealers, the remaining incentive will be added to the GAP account.**
5. To receive commission payment, make sure you have updated the '**Profile**' & '**Bank Info**' section on the PG web section '**My Account**'.
6. To be eligible to receive monthly incentive; dealer must be active either **making purchases for yourself** or **registering new customers** during the month. If you are inactive, all incentives will be credited into the C-wallet.



2

MONITOR BUSINESS PERFORMANCE AT BUSINESS CENTER (BC)



To monitor:

- Number of frontlines and empire
- Total sales
- Total incentives
- Number of frontlines and empire
- Estimation of total sales



3

4 TYPES OF CUSTOMER STATUS

- You can check the status of your customers in your Business Center.
- Click "Group Details" to see "My Empire" list and your customer status.

1

ACTIVE ACCOUNT



Customer who made gold purchase transaction in the previous month.

There is no color mark (white) in your "My Empire" list.

2

INACTIVE ACCOUNT

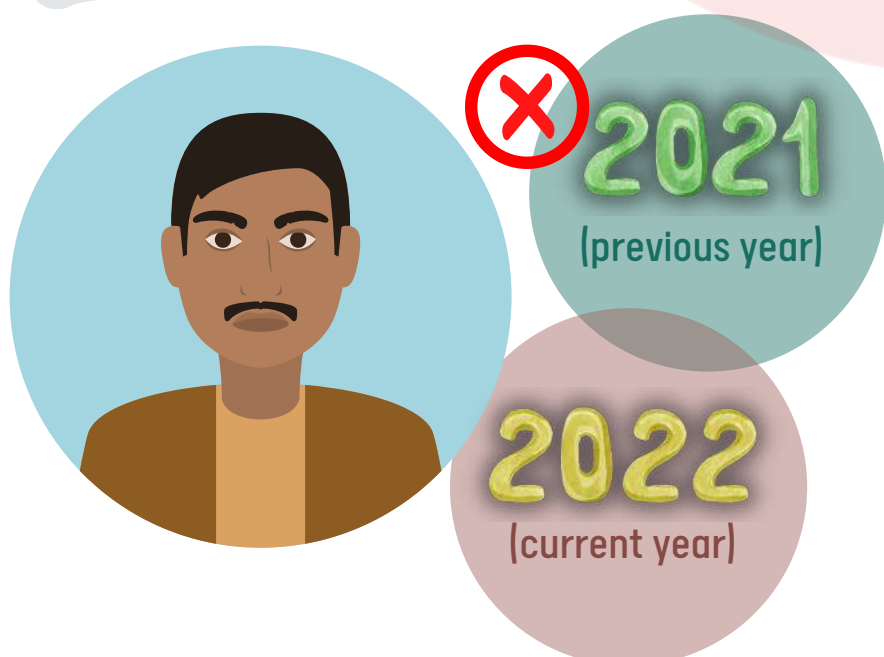


Customer who did not make gold purchase transaction in the previous month.

Mark in yellow in your "My Empire" list.

3

FREE ACCOUNT



Customers who did not make any gold purchase transactions in the previous 12 months.

Mark in red in your "My Empire" list

4

FREEZE ACCOUNT



New customer registered under Public Gold with a PGCode, but did not make any purchase within 7 days.

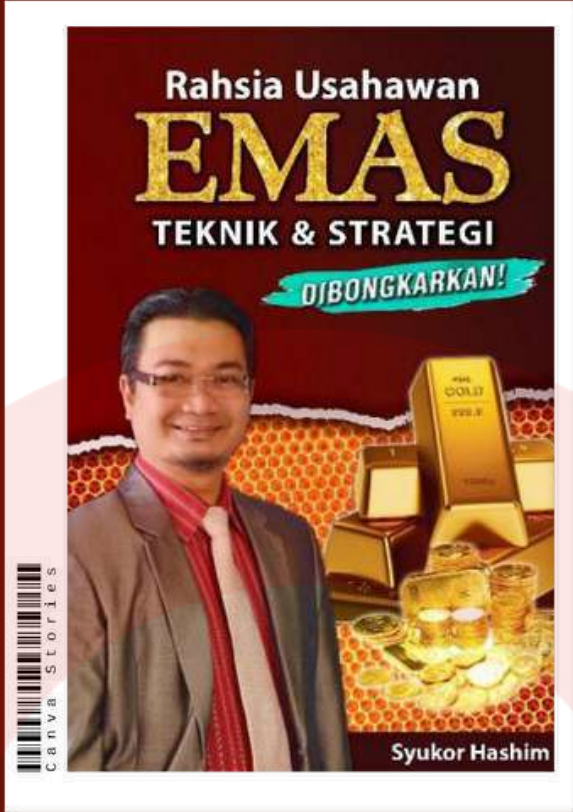
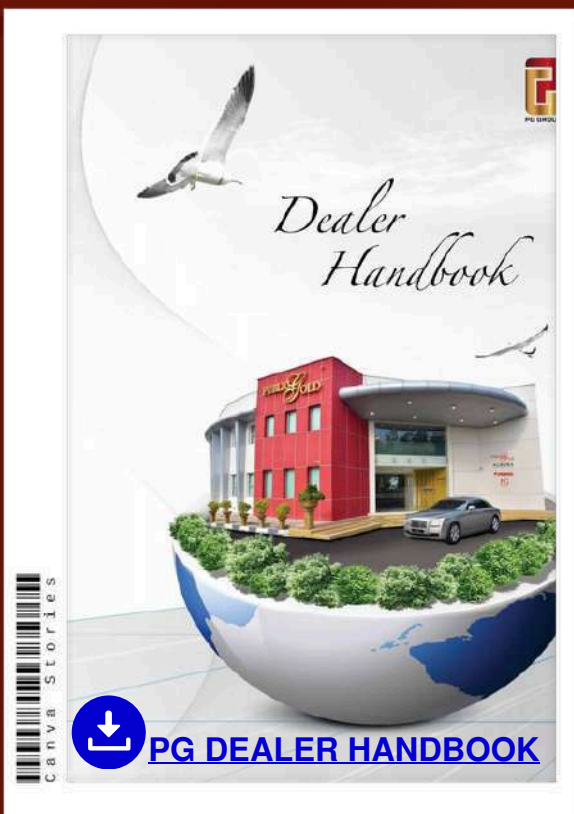
Check the customer's status through Help Ticket, provide the name, PG Code and identification card number for review.



4

BOOKS DEALER MUST READ

A basic reference books to further understand about gold and finance, and how to run a PG business. Must be mastered by each dealer in order to guide the customer properly.



*THESE BOOKS CAN BE FOUND AT PGMALL *



- Each dealer is also recommended to read [Book of The Month \(BOM\)](#) as listed [HERE <<< CLICK.](#)
- Preview sessions for BOM are also conducted every week during the [Weekly Business Meeting \(WBM\).](#)



5

SUPPORT GROUP AT FACEBOOK



- G100 provides the best support system for anyone under the auspices of G100 Network. You can change from just an ordinary person to an extraordinary person! InsyaAllah.

- Make sure your introducer invites you to join **PG G100 DEALERS** and **PG G100 BUSINESS MEETING** groups.
- Or if you are an introducer, make sure you invite dealers under your guidance into **PG G100 DEALERS** and **PG G100 BUSINESS MEETING** groups.



PG G100 Business Meeting - place to attend WBM (Weekly Business Meeting) every Sunday, 9.00 pm. There is an archive of past WBM recorded videos here.



PG G100 Dealers - for all dealers to get the latest inputs regarding G100 and PG.

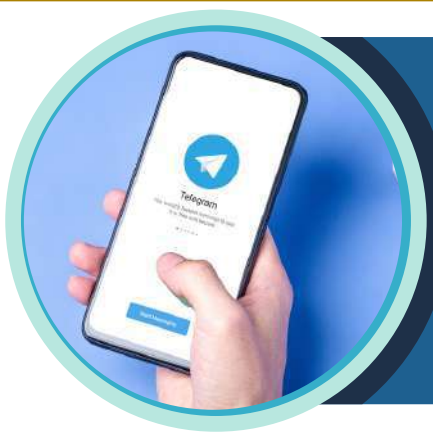
All trivial questions and answers, can directly ask at Telegram [***Group_PG G100 DEALERS***](#)



PG G100 Pre-MD - specifically for dealers who have reached a minimum of 50 frontlines. Input is more focus on how to achieve MD quickly and correctly.



G100 Master Dealer - specifically for Master Dealers (MD). More input on how to develop, lead a large business team and eventually on how to achieve real FINANCIAL FREEDOM!



6

SUPPORT CHANNEL AT TELEGRAM

- GET BUSINESS BUILDING TOOLS ON THESE TELEGRAMS.
- CLICK ON EACH CHANNEL NAME BELOW TO JOIN THE CHANNEL.



[Nota Mentor G100](#)



[PG G100 Dealers](#)



[Starter Kit -
Bagaimana Bermula](#)



[Gambar Emas](#)



[Poster G100](#)



[Testimoni G100](#)



[Bank Posting G00](#)



[Skrip Dealer G100](#)



[Video G100](#)



[SOP G100](#)



[PG Jewel & Aurora Italia G100](#)



[PGMall by G100](#)

CLICK ON
EACH
CHANNEL
NAME



These Telegram Channel were developed by G100 team specifically for the use of dealers under G100 only. Do not share with anyone. Instead, learn how to fully utilize these tools and inputs to build your own business.

G100

SUPPORT SYSTEM

Overview

The Support System provided by G100 Network consists of complete tools and platforms to help dealers run their PG business easily.

The division of tools and platforms by category are as follows:

- Mentorship
- Telegram Channel
- Handbooks
- Facebook Group
- 5 Core Programs
- Social Media Platform



- Nota Mentor G100
- Gambar emas
- Poster
- Testimoni
- Bank posting
- Skrip dealer
- Video
- SOP



• MohdZulkifli.com



- 5 Minit Emas (BM, BI, INDO)
- Customer Handbook (BM&BI)
- Dealer Handbook
- Master Dealer Handbook
- GAP Booklet
- PGMall Handbook
- PG Trifold Phamplet
- Public Gold Brochure



- PG G100 Business Meeting
- PG G100 Dealers
- PG G100 Pre-MD
- G100 Master Dealer



- Public Gold by G100 Network
- Public Gold Indonesia by G100 Network

MENTORSHIP



www.mohdzulkifli.com



5 CORE PROGRAMS



You Tube



Website



Podcast

NEW DEALER
ORIENTATION
(NDO)

01



MONTHLY

PLT

02



G100
TALKSHOW

03



WEEKLY
BUSINESS
MEETING (WBM)

04



WEEKLY

WEEKLY GROUP
COACHING (WGC)

05





7

REGISTRATION OF NEW CUSTOMER

- Login to website <https://www.publicgold.com.my/index.php>
- Click **Menu > My account**
- Scroll down further and click the **Customer Registration** button for registration.

Prospects aged 18 and above for **GAP Accounts and **outright purchases**.**

Customer Registration (With PG Code)

Prospects aged 18 and under for **GAP Accounts only.**

Junior Customer Registration (With PG Code)

G100

IMPORTANT NOTES!



Please ensure the registration is done **ONLY** when the prospect is ready to make the first purchase.

If there is no button to register a New Customer for any reason, you can use the link below. If there is a customer who wants to be an introducer, he/she can also use this link. You just need to **copy this link** and **replace the existing PG Code with introducer's PG code**:

- To register new customers aged 18 and above
https://publicgold.com.my/index.php?route=account/register&intro_pgcode=PG*****&is_dealer=1

EXAMPLE

If your PG cCode, **PG00001234**, your link should be:

https://publicgold.com.my/index.php?route=account/register&intro_pgcode=PG00001234&is_dealer=1

- To register new customer aged 18 and below (GAP Junior Account)
https://publicgold.com.my/index.php?route=account/register&form_type=ja&intro_pgcode=PG*****&is_dealer=1

EXAMPLE

If your PG cCode, **PG00001234**, your link should be

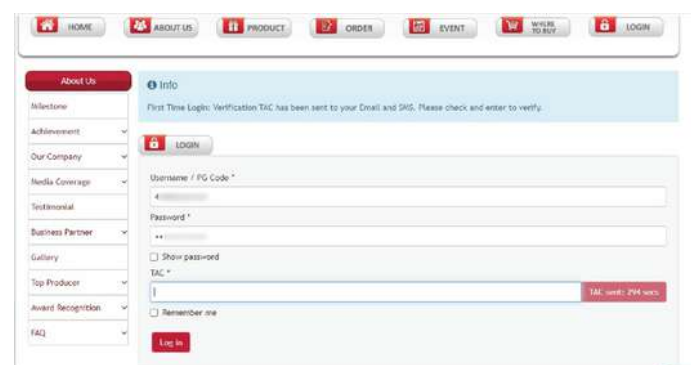
https://publicgold.com.my/index.php?route=account/register&form_type=ja&intro_pgcode=PG00001234&is_dealer=1

Account Activation (*account verification*)

- Log in to the website
<https://publicgold.com.my/>
- Enter the 12-digit IC number as username and password, click Log In
- Receive TAC via SMS and Email for account verification. Enter the TAC number.
- Choose one of the purchase methods to start your first purchase.
- Prospect will receive a PG Code (Permanent Username) after a successful purchase. PG Code will be used as Username for Log in, in the future.



CLICK for account activation SOP





8

HOW TO UPGRADE CUSTOMER STATUS TO DEALER

If your frontline makes a purchase and qualifies to be a dealer, you will need to upgrade his/her status in the system. Follow the steps below:

1

Login > My Account. Click on button "**Upgrade Dealer**"

My Account

- Account Info
- My Order
- My Shipment
- Upgrade Dealer**
- Business Center
- My Vouchers
- Helpdesk
- Logout

Account Info

2

Click on button "**Customer Upgrade Form**"

Upgrade Dealer

- Business Center
- My Vouchers
- Helpdesk
- Logout

Customer Upgrade List

+ Customer Upgrade Form

Customer PG Code

Customer Name

Status

Search

3

Enter the customer's PG code, fill in the order number **ONLY** in the Wealth Card Order No and Upgrade Order No. Select the correct Order Platform.

My Account

Upgrade Dealer Info

Customer PG Code: PG000000

Wealth Card Order No: **

Order Platform: Public Gold

Upgrade Order No: Order ID **

Check and Preview Upgrade Info

Back

Notice: Dinar Pendant Combo / Mickey Set Combo / Fantasy Set Combo upgrade dealer, please kindly inform branch to proceed.

Customer Upgrade Guideline

**** Make sure you fill in the order NUMBER ONLY**

My Account

Upgrade Dealer Info

Order Platform: Public Gold

4

Make sure all the information is correct and click on "**Check and Preview Upgrade Info**" when everything is done.

My Account

Upgrade Dealer Info

Customer PG Code: PG00123456

Wealth Card Order No: 1000234599

Order Platform: GSAP

Upgrade Order No: 10002345678

Check and Preview Upgrade Info

Back

Notice: Dinar Pendant Combo / Mickey Set Combo / Fantasy Set Combo upgrade dealer, please kindly inform branch to proceed.

Customer Upgrade Guideline





9

HOW TO ASSIST CUSTOMER FROM OVERSEAS

1

PURCHASE AND PAYMENT

PURCHASE

- Through Public Gold website (www.publicgold.com.my).
- Similar to customer's purchases in Malaysia.



PAYMENT

- There are 2 methods to make payment from abroad to Malaysia.



METHOD 1

- For those who have a Malaysian bank account, can pay through FPX as usual.

METHOD 2

- For those who do not have a Malaysian bank account, there is an option to pay by bank in. You can use these options to transfer to Public Gold bank account;

- **Remittance Shop:**
 - Charges vary by store and the amount of money transferred.
 - Some stores require an invoice as proof of payment
- **Online Remittance:**
 - Use the Transfer Wise service (<https://wise.com/my/>).
- **For Singaporean customer:**
 - Can use DBS (<https://www.dbs.com.sg/index/default.page>).
- The difference is in term of service charge rates.





9

HOW TO ASSIST CUSTOMER FROM OVERSEAS



2

GOLD COLLECTION

METHOD 1

GOLD COLLECTION AT BRANCH FOR CUSTOMER FROM:

- **Brunei:** Miri branch
- **Singapore:** Johor Bahru branch

METHOD 2

GOLD-IN-TRANSIT

- Tax rates for shipments to each country are different. It is recommended that each dealer open a "Help Ticket" to know more about the charges imposed on each country.
- **Helpdesk >> GIT**

Example; customer from Brunei

GIT cost direct from branch:

- ▲ GIT cost RM120
- ▲ Insurance is 2.5% of current price
- ▲ 15% Brunei Tax
- ▲ Permit \$35/pc or per parcel

GIT to Miri or Limbang (at own risk):

- ▲ GIT fees RM20
- ▲ Runner (depend on the charge by runner)





10

FAMILIARISE WITH THE PRODUCT, PLATFORM & SYSTEM

1

Please explore the **Public Gold** website (www.publicgold.com.my) and PG Mall (pgmall.my). Both are your own online stores.

2

Learn about products, available purchasing methods, as well as SOPs for dealing with PG and PG Mall.

3

Get to know G100 Network, and learn on how to **fully utilise all the TOOLS** provided to build your own business.

4

Attend NDO (New Dealer Orientation) to understand PG better, and the latest SOPs related to PG. [Refer page 35]

5

Build a good relationship with PG staff. They are the people who will help make things easier for you and your customers.

6

Take the initiative to learn and improve yourself. How fast your income will increase depend solely on how quickly you learn and practice what you have learnt. The decision is in your hand.

If you are not willing to learn, no one can help you. On the other hand, if you are determined to learn, no one can stop you (from succeeding)!

- Zig Ziglar





PART 2

PUBLIC GOLD ONE SYSTEM (PG1S)

WHAT IS PG1S?

- PG1S stands for Public Gold One System.
- PG1S is a way of developing a business **using the mindset of the Founder of PG.**

PG1S

EFFECTS FOLLOWING PG1S

- Your business will be growing fast and strong.
- Your passive income will continue to increase.
- Business grows in harmony among dealers.

CODE PG1S

- Remember this formula in order to succeed:

D.C + 3 + 5 + 5 + 8 + 8 + 10

DC

DREAM CHART (Direction & Motivation)

1. Set date to achieve Master Dealer / Elite Shopper
2. Set target monthly passive income and date to achieve
3. List down dreams and desired lifestyle after achieving #1 & #2 with specific date

3

3 POWER (Leverage)

1. Power of Good Words (speak well or just stay quiet)
2. Power of Submission (do it first, understand later)
3. Power of Unity (interdependent)

5

5 BASICS (Oxygen for your business)

1. **Prospecting**
2. Contacting & inviting
3. STP – Share the plan, product & platform
4. **Follow-up & follow-through**
5. Closing & Servicing

5

5 NIGHT (Principle of Time Management)

Perform 5 Basics 5 nights per week

G100

8

8 GOLDEN STEPS (A Must Do)

1. STP 7 times a week
2. Personal invest
3. Own use and own experience
4. Develop customer base – 1,000 frontlines
5. Read 20 minutes daily
6. Attend all functions – online & offline
7. Consult upline FMD monthly (join Weekly Group Coaching)
8. Communication with business empire daily

8

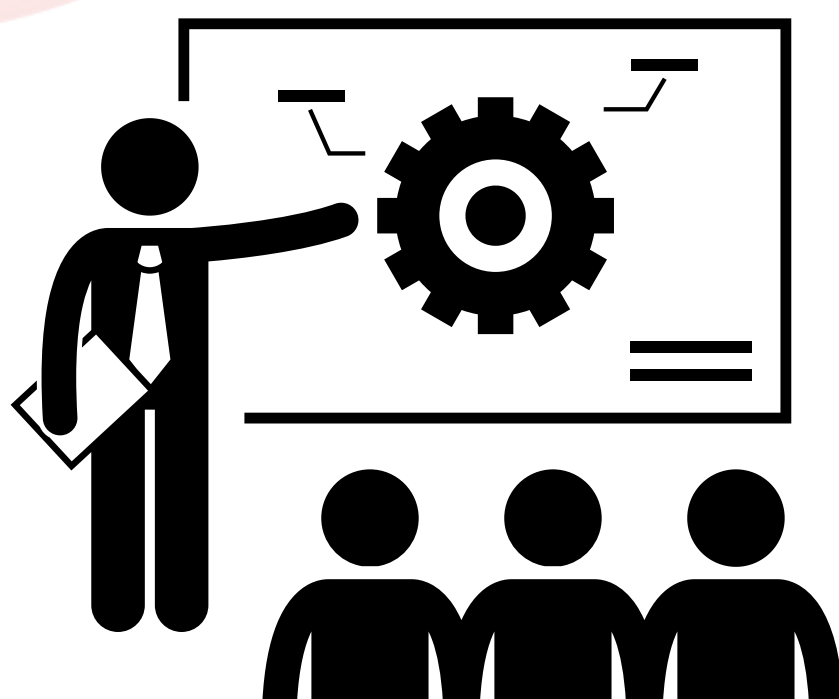
8 GOLDEN RULES (The Don'ts)

1. Never do **anything new** before checking with upline MD
2. Never pass **negativity** to downline or crossline. Refer challenges to upline MD
3. Never mess with anybody's **ego, politic or religion**
4. Never mess with anybody's **money or stock**
5. Never mess with anybody's **spouse**
6. Never get involved in encouraging the **change of introducer**, cross-pitching, & discourage crossline selling
7. Never involve **donation** into the business
8. Never raise the **3C's (Complain, Criticise & Condemn)**

10

10 SUCCESS ATTITUDES

1. Own Business Mentality
2. Attitude to invest
3. Attitude to learn
4. Focus & Concentrate
5. Persistent & Perseverance
6. Appreciation & Gratitude
7. Self-Initiative & Assessment
8. Wisdom
9. Humble
10. Love PG

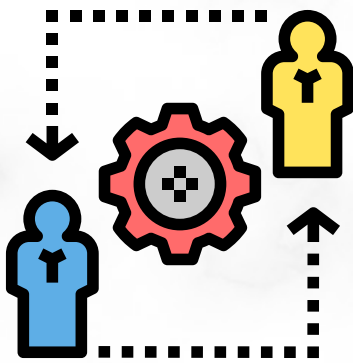




G100

PG1S is the secret in building a large business and growing it on auto-pilot. It is taught in the PLT every month and WBM every week.

CHANGE OF INTRODUCER (UPLINE)

Changing introducer is **not recommended** in Public Gold business. If you still insist to change, there are some conditions that **MUST** be complied with.



TYPE	CONDITION	GUIDE TO FILL IN THE FORM
<div></div> <div>ACTIVE ACCOUNT</div> <div>There is a transaction with PG Group in 12 months.</div>	<ul style="list-style-type: none">Only allowed with direct family members. (Husband/wife/children)To change upline, customer must buy 5g of gold and above.Customer must obtain a copy of IC (front and back) and signatures from all existing uplines.	<div>Page 1:</div> <ul style="list-style-type: none">Tick at "Statement of Rationale"Fill in the details (Name, IC number, PG code)Obtain all signatures from existing uplinesSignature of applicant and new upline <div>Page 2:</div> <ul style="list-style-type: none">Complete it with signature <div>Page 3:</div> <ul style="list-style-type: none">Leave it blank
<div></div> <div>FREE ACCOUNT</div> <div>No transaction with PG Group in 12 months</div>	<ul style="list-style-type: none">Just need to buy at least 5g of gold and above.Fill in the upline changing form, and submit a copy of IC for both customer and new upline (front and back).Customer is allowed to change introducer without the permission of the current upline.	<div>Page 1:</div> <ul style="list-style-type: none">Tick at "Free Account Condition"Fill in the details (Name, IC number, PG code)Signature of applicant and new upline <div>Page 2:</div> <ul style="list-style-type: none">Leave it blank <div>Page 3:</div> <ul style="list-style-type: none">Leave it blank (staff at branch will check)

01

Identify type of accounts and the requirements to change introducer.

02

Purchase for the purpose of upline changing are made. Purchase must be made manually by transferring the money to Public Gold's bank account

03

Fill in the relevant information in the Upline Changing Form along with a complete attachment (copy of IC and required signatures).

04

Submit the form through 'Helpdesk'. Click 'Submit ticket', then click 'Customer profile - submit changing upline application form'. Submit the form, payment proof & IC copy of applicant & new upline here as well



CHANGE OF INTRODUCER (UPLINE) FORM

1 | Page

To: Public Gold Marketing Sdn Bhd (Company No: 930830-K)
Plot 21, Techplex, Medan Bayan Lepas, Taman Perindustrian Bayan Lepas Phase IV, 11900 Bayan Lepas, Penang, Malaysia.

Date: _____

Application for Changing Upline

Refer to the ☐ Statement of Rationale / ☐ Free Account Condition (which attached behind).
I, _____ NRIC: _____ would like to change my account's (PG: _____) upline and I also obtained the approval from my existing dealership network:

Introducer	Existing Upline 1	Existing Upline 2
Name: _____	Name: _____	Name: _____
NRIC: _____	NRIC: _____	NRIC: _____
PG Code: _____	PG Code: _____	PG Code: _____
Status: _____	Status: _____	Status: _____
Signature: _____	Signature: _____	Signature: _____

Existing Upline 3	Existing Upline 4	Existing Upline 5
Name: _____	Name: _____	Name: _____
NRIC: _____	NRIC: _____	NRIC: _____
PG Code: _____	PG Code: _____	PG Code: _____
Status: _____	Status: _____	Status: _____
Signature: _____	Signature: _____	Signature: _____

***Only filled in by applicant that chooses "Statement of Rationale" application only. Please fill in relevant field(s) only.**

I hereby acknowledge, accept and agree that this application shall be subjected to Public Gold Marketing Sdn Bhd's approval. If application is approved, I understand that changing of upline is only involving my own trading account and it does not include any other trading accounts that under my group. Hence all others trading accounts (if any) under my group will be automatically attached to my existing upline's trading account.

Total no. of downline transfer to my existing upline : _____

Yours sincerely,

Name: _____
NRIC: _____
PG Code: _____
Status: _____

I hereby accept the offer to become the upline for PG: _____ and agree that I will do my best effort to build and give my best support to branch in his/her business with Public Gold.

Accepted by (New Upline),

Name: _____
NRIC: _____
PG Code: _____
Status: _____

Note: This application must be submitted together with supporting documents which include Statement of Rationale and photocopy IC from all parties involved above.

IMPORTANT NOTES!

- Upline changing only involve the applicant's account and it does not include other registered accounts that fall under the applicant's empire.
- Therefore, all other accounts (if any) under the applicant's empire will be automatically converted to the applicant's existing upline account.



PART 3

ROADMAP TO FINANCIAL FREEDOM

GROWTH

TIME

50 FL

300 FL

500 FL & 1000 EMPIRE

1000 FL & 5000 EMPIRE

RUBY & 10 FMD Legs

10 Million Dollar Legs

6 months 6 months 6 months 6 months 1 year 1 year 3 years

23



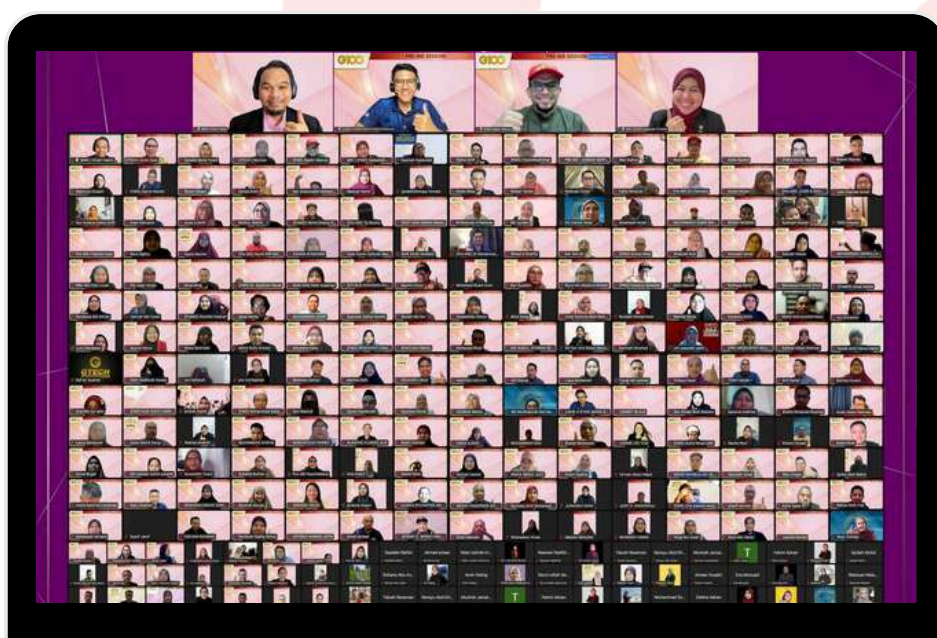
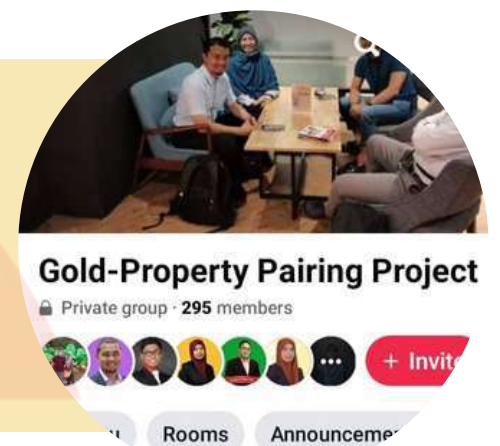
PRE-MD

- Pre-MD is a dealer who has reached 50 frontlines (FL).
- If you have already reached 50 frontlines, ask your MD upline to invite you to these support groups:
 - **Telegram Channel Pre-MD**
 - **FB Group PG G100 Pre-MD**
 - **FB Group Gold-Property Pairing Project**



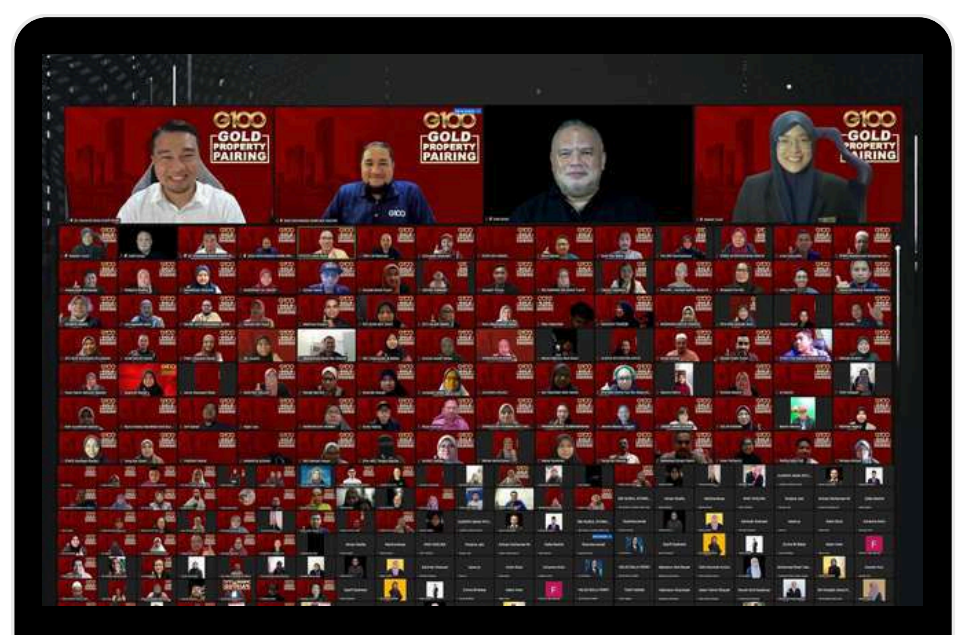
[FB Group] PG G100 Pre-MD - For pre-MD to prepare themselves with sufficient knowledge and skillset to achieve MD (with strong structure) within 6 - 12 months.

[FB Group] Gold-Property Pairing Project - a financial education program in collaboration with FAR Capital to help Pre-MDs and MDs be debt-free, have solid savings, and learn how to leverage income from PG's business to grow wealth in real estate.



Pre-MD Workshop

Every 3rd Thursday, at 9:00 pm



Gold-Property Pairing Workshop

Every 2nd Thursday, at 9:00 pm



MASTER DEALER

Your current status?

- Achieved 300 frontlines
- Achieved personal sales of 300,000 pv or more in one PG financial year
- 50% active rate frontlines from the whole empire.

Congratulations! You are a Master Dealer.



FOUNDER MASTER DEALER

Your current status?

- Achieved 500 frontlines
- Achieved personal sales of 500,000 pv or more in one PG financial year. Need to achieve 500,000 pv or more in the next financial year for requalification.
- 300 active frontlines

Congratulations! You are a Founder Master Dealer.

**UPGRADE
YOUR LATEST DEALERSHIP
STATUS AND ACHIEVEMENTS**

APPLICATION TO HQ

**MAKE A WRITTEN
APPLICATION BY
COMPLETING THE FORM
AVAILABLE FROM THE
RESPECTIVE BRANCH.
CONTACT YOUR NEAREST
MASTER DEALER FOR
MORE INFORMATION.**

**NEW MASTER DELAER
PROMOTION COMMITMENT FORM** Office's Copy

Name : _____ PG Code : _____

A. Financial Year 2021 Final Month (April 2021 – March 2022)

Total Sales (RM) : _____ Recruitment : _____

B. Target date to complete > 500 frontline
(dd/mm/yyyy) : _____

C. 6 months business observation period after achieving 500 frontlines

i. Monthly recruitment
➢ 15 new customers or dealers monthly OR 100 new customers or dealers in 6 months

ii. Monthly personal sales
➢ RM30,000 monthly OR accumulate RM200,000 in 6 months

iii. Business structure development
➢ Attend 2 times JLT during the 6 months observation period
➢ Arrange 5 frontlines monthly or 50 frontlines in 6 months to complete PG Golden Tour

D. Confirmation of true information and commitment to business target
I hereby acknowledge that all information provided to Public Gold Marketing Sdn Bhd during the New Master Dealer Promotion is true and accurate. I also understand that there is a 6 months observation period with business target required to achieve after achieving 500 frontlines before being promoted to Public Gold's Master Dealer. Failing fulfil the above requirement will delay my promotion for another 6 months until the requirements are achieved.

Applicant Signature : _____ Date : _____



ACHIEVE YOUR TARGET!

50 SMILEYS & CLUB 100/365.

My 50 Smileys in 90 days



I commit to myself that I will complete filling up all 50 smileys to become my frontlines in 90 days time.

Signature : _____

My name : _____

Witnessed by mentor : _____

My 90 days starts from : _____ until _____

TAKE ACTION!

Mark 50 smileys.

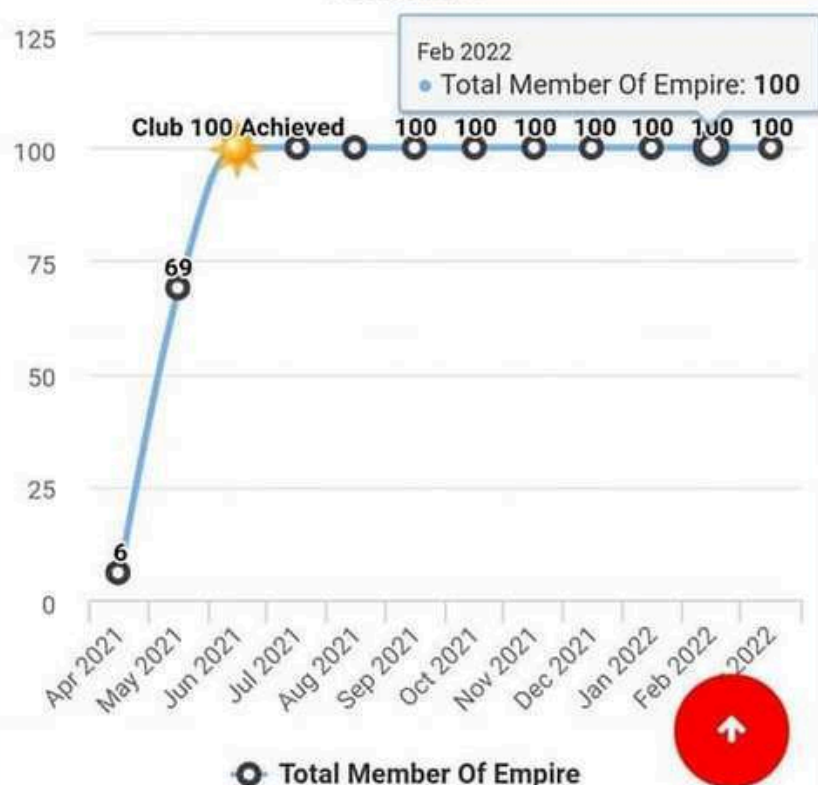
This acts as a motivation to achieve your goals.

Menu

My Account > Business Center > Rewards > Club Pin

Financial Year
Apr 2021 to Mar 2022
New Member Of Year
100
Current Rank
Club 100

Club Pin Achievement Graph (Apr 2021 to Mar 2022) - Accumulative



Club 100 & Club 365

KPI EVERY MONTH

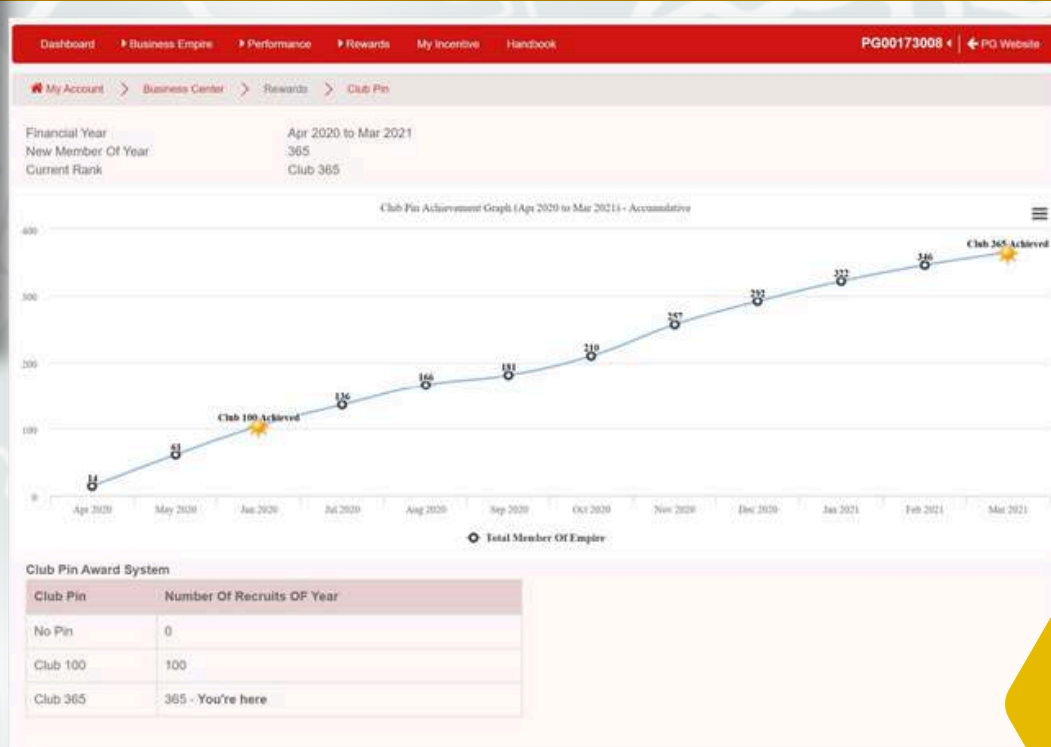
ND/PD - 16 FL/month

MD - 30 FL/month



Financial year will be calculated from 1st April of each year to 31st March of the following year.

Try to get 100 frontlines as quickly as possible and must aim for 365 frontlines within a financial year of PG.





DEALER & ACHIEVEMENT YOU CAN SUCCEED!

Each dealer is able to achieve their respective level of success. You need to update to the Recognition team when you reached the following achievements. Click [HERE](#).



Recognition team will prepare a poster for you.

- [Club 100](#)
- [Club 365](#)
- [Master Dealer](#)

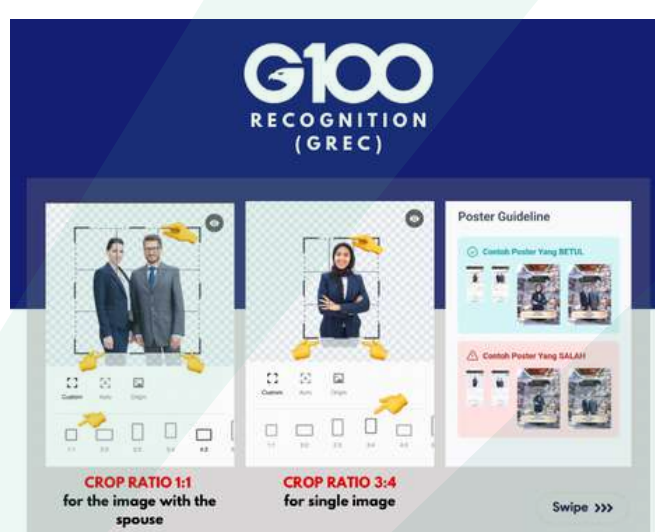


- Star Master Dealer
- Founder Master Dealer



POSTER PRODUCTION GUIDELINES

- All dealers need to register at <https://www.publicgoldofficial.com/> even if they do not subscribe to Public Gold Official.
- Click Recognition at <https://www.publicgoldofficial.com/>
- Upload a picture, follow the instructions given.
- Preview the poster to check the image quality, amend and update if necessary.





MONTHLY & QUARTERLY PRODUCER

MONTHLY PRODUCER RECOGNITION

Public Gold rewards the dealers who achieve certain targeted personal sales each month.

Monthly Personal Sales
RM 25 000 and above



BRONZE

Monthly Personal Sales
RM 75 000 and above



GOLD

Monthly Personal Sales
RM 50 000 and above



SILVER

Monthly Personal Sales
RM 100 000 and above



PLATINUM

QUARTERLY PRODUCER REWARD

- Q

1

APRIL - JUNE
- Q

2

JULY - SEPTEMBER
- Q

3

OCTOBER - DECEMBER
- Q

4

JANUARY - MARCH

If the Dealer achieves Top Producer every month, a special incentive will be given for this achievement.

Achievements must be consecutive for the three months in question.

Incentive payments will be transferred into PG Mall's C-wallet.



BRONZE

RM 50



SILVER

RM 100



GOLD

RM 150



PLATINUM

RM 200



PRODUCING INDEPENDENT CUSTOMER

One of the tips to earn passive income from PG's business is to produce an independent customer. A customer who;

1. Knows how to trade directly with PG.
2. Have the right knowledge about gold.
3. Make gold as part of long term saving.

To produce an independent customer, do these 3 things:



Provide the G100 Customer Handbook.

Teach the customer to refer to the handbook if he/she has any question about the sale and purchase transaction with PG.

[Click >>> Customer Handbook](#)

Recommend the customer to get the combo book of 'Buku Wang Emas & Buku Misi Bebas Hutang'.

Use the script provided in Telegram Channel: *'Scrip Dealer'*.



Invite customer to join Customer WhatsApp Group.

If there are already 5 customers, create a special WhatsApp group for your frontlines. Invite them to join the group using the script provided in Telegram Channel: *'Scrip Dealer'*.

Learn more on how to handle customer effectively in WGC each week.



PART 4

MINDSET OF A CHAMPION



PUBLIC GOLD BY G100 NETWORK





MINDSET OF A CHAMPION

THINK LIKE A MENTOR

Follow PG1S and follow
successful people closely.

WE ARE THE OWNERS OF PUBLIC GOLD BUSINESS. AVOID 3C'S!

Critic
Complain
Condemn

FOCUS ON BUILDING THE FUTURE WITH PUBLIC GOLD

No "Plan B". Make PG as an
exit plan to achieve financial
freedom.

ALWAYS DO GOOD

Share goodness with everyone.
Success will surely come to us.

HOW TO MANAGE PG BUSINESS EFFECTIVELY?

Listen to the
explanation
[HERE.](#)

VIDEO



KNOWLEDGE

EFFECTIVE
COMMUNICATION

G100

BE PATIENCE &
CONTROL OUR
EGO

SHOW
EMPATHY

LISTEN MORE
ABOUT THIS
TOPIC
[HERE.](#)

VIDEO





TESTIMONY OF SUCCESS



Mohd Zulkifli Shafie

- Became a Public Gold dealer since 2010.
- Since then, he has never stopped educating and urging the community to save gold.
- His focus is not on the money but to share the benefits of gold saving to many people and community.
- Always respect his mentor, Tuan Shukor Hashim, regardless of his great success.
- Listen to his sharing [HERE.](#) <<< CLICK

Syarif Jamil

- Became a Public Gold dealer since 2014.
- Started his gold saving since university.
- Now, his business empire is over 27,000 and over 2,000 frontlines.
- Listen to his sharing [HERE.](#) <<< CLICK



Abdur Rahman Al-Amin Ismail



- Became a Public Gold dealer since 2016.
- Started saving 0.5 grams gold at the age of 18 (September 2016).
- Decided to become a serious Public Gold dealer after attending *Jutawanemas Leadership Training* seminar in December 2016.
- He has now graduated in finance from Universiti Utara Malaysia in January 2022.
- Has achieved his "financial freedom" and "time freedom" as early as 23 years old.
- Listen to his sharing [HERE.](#) <<< CLICK

ORGANIZATION
GOALS
INFORMATION
PROGRAM
SYSTEM SE
PLD REL
METHODS

PART 5

TRAINING PROGRAMS & GUIDANCE


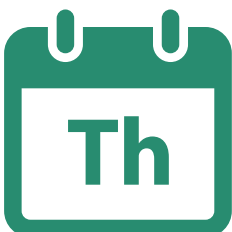




PUBLIC GOLD BY G100 NETWORK

G100



5 CORE PROGRAMS

DATE	PROGRAM & TIMING	FREQUENCY	PLATFORM
	<ul style="list-style-type: none"> Sembang Santai PG Mall by G100 Seminar/Talkshow (Malaysia) (9PM - 10PM) Executive Committee (Malaysia) Meeting (10PM - 11PM) 	<ul style="list-style-type: none"> Every week Every week Every week 	<ul style="list-style-type: none"> FB Page Public Gold by G100 Network FB Page Public Gold by G100 Network ZOOM Meeting
	<ul style="list-style-type: none"> MDAC Meeting (9PM - 11PM) FAR CAPITAL session (9PM - 11PM) Pre-MD workshop (9PM - 11PM) MD workshop (9PM - 11PM) 	<ul style="list-style-type: none"> 1st week 2nd week 3rd week 4th week 	<ul style="list-style-type: none"> ZOOM Meeting ZOOM Meeting ZOOM Meeting ZOOM Meeting
	<ul style="list-style-type: none"> PLT (8.30 AM - 6PM) New Dealer Orientation (9AM - 1PM) Seminar/Talkshow (Indonesia) (8PM) WIB / (9PM) MYT Executive Committee (Indonesia) Meeting (10PM - 11PM) 	<ul style="list-style-type: none"> 1st week 2nd week Every week Every week 	<ul style="list-style-type: none"> ZOOM Meeting ZOOM Meeting FB Page Public Gold Indonesia by G100 Network ZOOM Meeting
	<ul style="list-style-type: none"> Weekly Business Meeting WBM (9PM - 10PM) Weekly Group Coaching WGC (10PM) 	<ul style="list-style-type: none"> Every week Every week 	<ul style="list-style-type: none"> FB Group PG G100 Business Meeting Optional and free to use any platform (i.e: ZOOM, Google Meet etc.)

Core Program

Follow and utilize these **5 Core Programs** in full preparations. **You will earn a passive income of RM2,500 per month, in 18 months from now.**
Do first, understand later. You will get the result! InsyaAllah.

PLT : Monthly TRAINING

PLT (PG Leadership Training) is a monthly core training for dealers to prepare themselves with the right **MINDSET**, as well as enough **SKILLSET** to achieve financial freedom within 3 - 5 years.



First Saturday every month
8:30 am – 6:00 pm

Live at Zoom



The difference between successful and ordinary people is what they think (MINDSET) and what they do (SKILLSET). Hence, the results they achieved are different as well.

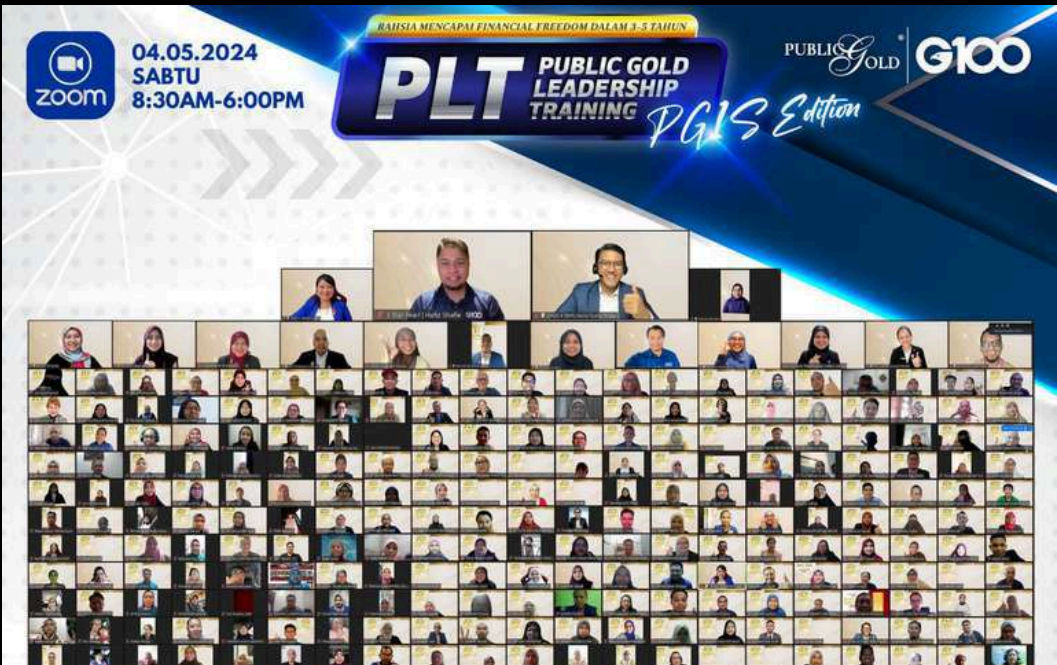
Achieving financial freedom in 3 - 5 years is something extraordinary, but for a knowledgeable PG dealer, it is an achievable target.

In the PLT, participants are taught about the mindset and skillset that need to be prepared, and the training is given directly by successful PG dealers!

It is not just a syllabus, but also a real life experience!

- Among the secrets revealed are:
- How to motivate yourself without having to be motivated by others.
 - 5 key actions that need to be done to get more customers and grow your business empire.
 - 8 things need to be done to generate a high income and maintain it.
 - 8 taboos to be avoided which can kill your own business.

Attend Mini PLT every month, and invite your team together.



NDO : Monthly ORIENTATION

Get to know PG, and understand the latest SOPs in dealing with PG. Get to know G100 and learn how to fully utilise the latest TOOLSET provided by G100 to guide and handle your customers properly.

Everything will be easy if you have the right knowledge.



G100
NEW DEALER
ORIENTATION
TEROKAI POTENSI SEBAGAI DEALER PG

NEW DEALER ORIENTATION (NDO)

CONGRATULATIONS FOR
PARTICIPATING IN NEW
DEALER ORIENTATION
"YOU ARE GREAT!"

Second Saturday every month
9:00 am – 1:00 pm

Live at
Zoom



*Participants will be notified if there are any changes in the date and time.



New prospects already know PG is a stable company. What they want to know is, who is the best dealer for them as their INTRODUCER in order to guide them to become a knowledgeable gold savers.

NDO will reveal what are the TOOLSETS a dealer needs to prepare themselves to guide their customer properly.

During NDO, you stand a chance to:

- Get to know PG, and understand the latest SOPs in dealing with PG.
- Get to know G100, and learn how to fully utilize the latest TOOLSET provided by G100 to guide and handle your customers properly.

Join NDO, and invite your team together!

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G100



WBM : Weekly Business MEETING

Opportunity to connect with other G100 teams to gain more in-depth knowledge and the latest input regarding the business. This is important for the dealers to stay motivated.

Every Sunday
9:00 – 10:00 pm



Live at FB PG
G100 Business
Meeting



No great success can be achieved alone. We need a positive environment that can motivates us to succeed.

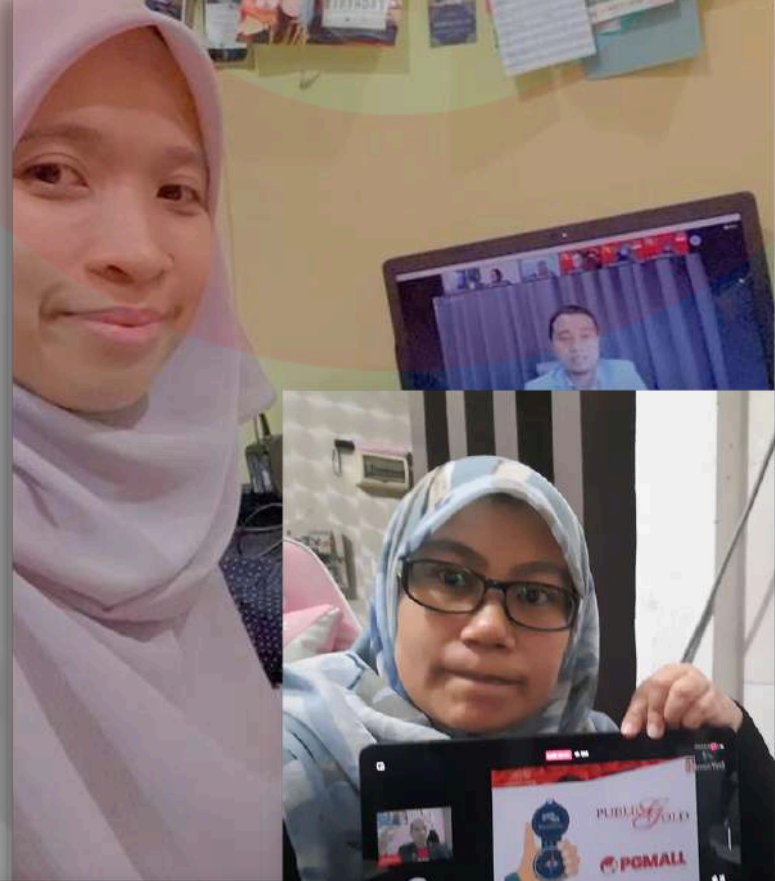
And who we are 5 years from now is determined with whom we are friends with today.

WBM is an opportunity to associate with other G100 team members to gain more in-depth knowledge and the latest input regarding the business. It is held EVERY WEEK especially for dealers to gain momentum and stay motivated in the business.

Follow the WBM and invite your team together. Take a selfie and share it on your social media account to show your;

- **New prospects** that you are a trained PG dealer with the largest & fastest growing team.
- **MD Upline** that you are serious in building your business with PG, and it is worth their valuable time in helping you to succeed.

Dress appropriately, sit in front of your working space with a pen and a notebook when you are attending the Weekly Business Meeting.



Share your selfie when you attend WBM every week at PG G100 Network FB page to check-in and to motivate your team to join WBM.

WGC : Weekly Group COACHING

Two-way communication session directly with your MD upline each week. You can ask any questions and voice out the challenges you face in building your business with PG.



Every Sunday

10:15 pm - 11:15 pm

(immediately after the WBM session)



*Contact your MD upline to join WGC and get the link (Zoom or Google Meet) from them every week.

Live at



Success leaves a trail. Just follow in the footsteps of successful people, you will surely succeed. InsyaAllah.

You have already followed various programmes such as PLT, NDO and WBM. But when you meet your potential customer face-to-face, you still encounter various 'road blocks' that prevent you from achieving the results you expected.

WGC (Weekly Group Coaching) provides you a chance to:

- **Ask directly with your MD upline** to resolve all your questions. Whatever challenges you faced, they have already gone through it.
- **Learn from the challenges that your friends are going through** and how they solved it.
- Get a direct **personal touch** from your MD upline and be under his/her radar.

Your MD upline is your **LIFELINE** in the business. Make sure you are under his/her radar if you are serious to succeed in PG business.



Follow WGC and invite your team together!

Learn about gold & finance, and grow your business every week!



Leave it to the experts. Invite your prospects and customers to attend G100 Talkshow & Seminar.



PUBLIC GOLD | PGMALL | G100

MODERATOR
FAZHUDA ABD AZIZ
Guru
Kuantan, Pahang

PANELIS
RABIHAT YUSOF
Fulltime PABO / Sarawak
Shah Alam, Selangor

PANELIS 2
KHADIZAN KADIR
Fulltime PABO / Sarawak
Kuching, Sarawak

HOSTS
ZAIRUL
Marketing

HOSTS
FITRI
Seller
Management

BELI APA BULAN INI ?

PGMALL x G100
JOM KLIK BULANAN BUKAN BULANAN

CASH BACK 3.5%

G100 TALKSHOW

**AKAUN PELABURAN EMAS
ATAU EMAS FIZIKAL**

8 MEI 2024
RABU | 9:00 MALAM

LIVE STREAM

f05 **PUBLIC GOLD by G100 NETWORK**

QR CODE
www.G100.my



1. **A day before**
2. **An hour before**
3. **During the show** - click share at FB G100 and share the link to your WhatsApp group.
4. **During live** - like & comments



"Sembang Santai PGMALL BY G100"

Learn about shopping at
the right places while
earning passive income!



Want to reveal benefits and opportunities when shopping at PGMall to prospects and customers, but you are not sure yet how to speak directly to them?

Leave it to the experts. Invite your prospects and customers to join the PGMall by G100 "Sembang Santai".

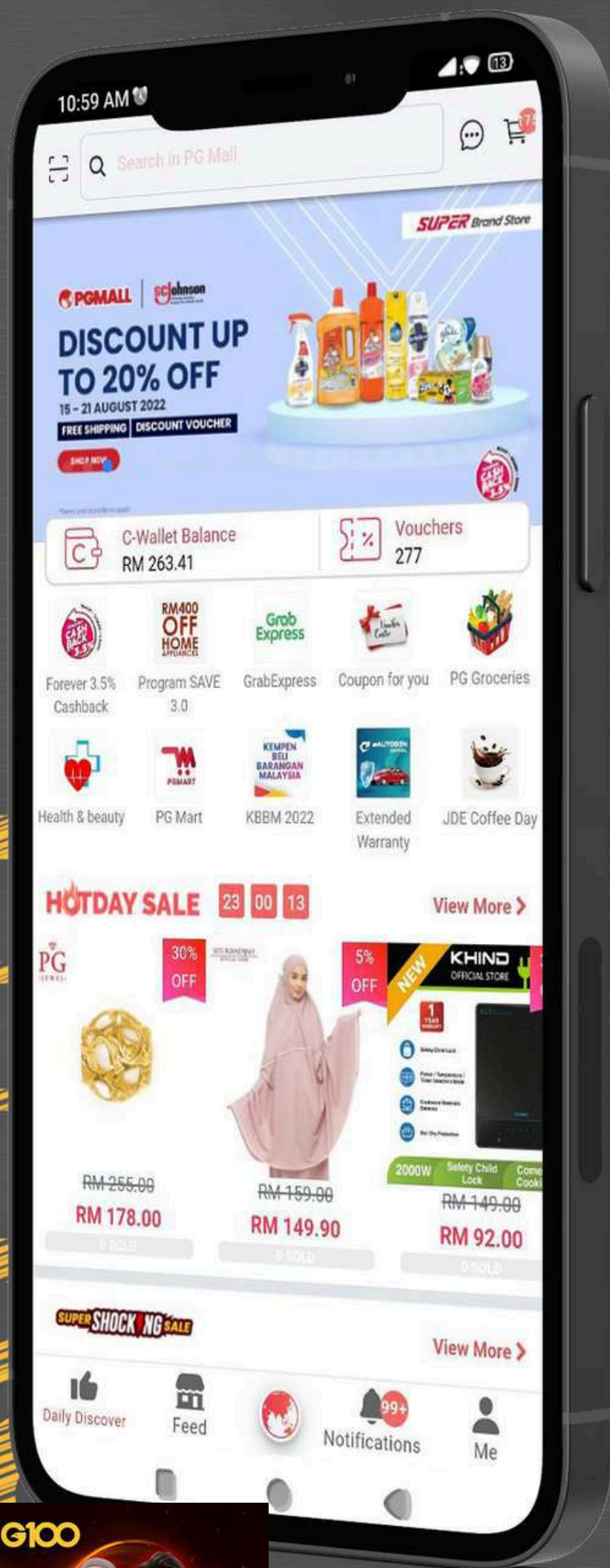
The panelists will explain info such as:

- PGMall's Consumer Merchant concept that benefits buyers and merchants
- How to get Lifetime Cashback
- Ways to earn with PGMall is as simple as - Shop, Share & Earn!

Wednesday of the month

9:00 pm – 10:00 pm

Live at FB Page PGMall
by G100 Network





WITH PG1S, SUCCESS IS PREDICTABLE

SEE YOU AT THE TOP!

G100

Prepared by G100 Publication Team:

Shikin Shawal

Siti Ashinida Salleh

Nurhazwani Hashim

Nurfarahana Simun

Nur Fatin Awanis

Sakinah Ramli

Zamzila Abd Malek

Venissa Ugun